# National Bank of Oman SAOG <br> INTERIM CONDENSED FINANCIAL STATEMENTS 

30 September 2012 (UNAUDITED)


PO Box 751 PC 112 Ruwi Sultanate of Oman.

INTERIM CONDENSED STATEMENT OF FINANCIAL
POSITION

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## INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION

 30 September 2012 (Un-audited)

The attached notes 1 to 22 form part of the interim condensed financial statements.

## INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME

## 30 September 2012 (Un-audited)



The attached notes 1 to 22 form part of the interim condensed financial statements.

## INTERIM CONDENSED STATEMENT OF CASH FLOWS

## 30 September 2012 (Un-audited)

| ( | Notes | Nine months ended 30 September |  |
| :---: | :---: | :---: | :---: |
|  |  | 2012 | 2011 |
|  |  | RO'000 | RO'000 |
| Operating activities |  |  |  |
| Profit before taxation |  | 35,001 | 31,287 |
| Adjustments for: |  |  |  |
| Depreciation | 7 | 2,766 | 3,124 |
| Provision for credit losses (net) |  | 10,630 | $(3,096)$ |
| Impairment losses on available for investments |  | 1,640 | 1,935 |
| Profit on sale of equipment (net) |  | (55) | (256) |
| Profit on sale of investments |  | (372) | (460) |
| Investment income |  | $(2,555)$ | $(2,398)$ |
| Operating profit before changes in operating assets and liabilities |  | 47,055 | 30,136 |
| ncrease in due from and other money market deposits |  | $(4,607)$ | 4) |
| Increase in due to and other money market placements |  | 27,720 | - |
| Increase in loans and advances to customers |  | $(220,988)$ | $(221,458)$ |
| Increase in other assets |  | $(4,434)$ | $(22,629)$ |
| Increase in customer deposits |  | 309,273 | 222,937 |
| Increase in other liabilities |  | 11,630 | 21,151 |
| Cash from operations |  | 165,649 | 23,473 |
| Tax paid |  | $(5,430)$ | $(3,592)$ |
| Net cash from operating activities |  | 160,219 | 19,881 |
|  |  |  |  |
| Investing activities |  |  |  |
| Purchase of investments |  | $(7,491)$ | $(12,831)$ |
| Proceeds from sale of investments |  | 4,719 | 5,066 |
| Purchase of premises and equipment | 7 | $(3,127)$ | $(1,849)$ |
| Disposal of premises and equipment |  | 88 | 432 |
| Translation difference in premises \& equipment \& Tax |  | 36 | 34 |
| Interest on Govt Development Bond and T-Bills |  | 1,709 | 1,090 |
| Dividend income | 17 | 846 | 1,308 |
| Net cash from (used in) investing activities |  | $(3,220)$ | $(6,750)$ |
| Financing activities |  |  |  |
| Payment of dividend |  | $(18,918)$ | $(16,215)$ |
| Net cash used in financing activities |  | $(18,918)$ | $(16,215)$ |
| Increase / (Decrease) in cash and cash equivalents |  | 138,081 | $(3,084)$ |
| Cash and cash equivalents at the beginning of the period |  | 274,922 | 288,847 |
| Cash and cash equivalents at the end of the period |  | 413,003 | 285,763 |
| Representing: |  |  |  |
| Cash and balances with Central Bank | 3 | 300,001 | 279,563 |
| Deposits and balances with other banks and financial institutions (net) |  | 113,002 | 6,200 |
|  |  | 413,003 | 285,763 |

The attached explanatory notes 1 to 22 form part of the interim condensed financial statements.

## INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY <br> Period ended 30 September 2012 (Un-audited)

| (RO'000) | $\begin{gathered} \text { Share } \\ \text { capital } \end{gathered}$ | Share premium | $\begin{aligned} & \text { Legal } \\ & \text { reserve * } \end{aligned}$ | General reserve | Other non distributable reserves | Proposed cash dividend | Proposed stock dividend | Retained earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2011 | 108,100 | 34,465 | 35,392 | 4,419 | 14,748 | 16,215 |  | 52,471 | 265,810 |
| Total comprehensive income for the period |  |  |  | - | $(2,526)$ |  |  | 27,256 | 24,730 |
| Dividend paid during the period | - | - | - | - | - | $(16,215)$ |  |  | $(16,215)$ |
| Balance at $\mathbf{3 0}$ September 2011 | 108,100 | 34,465 | 35,392 | 4,419 | 12,222 |  |  | 79,727 | 274,325 |
| Balance at 1 October 2011 | 108,100 | 34,465 | 35,392 | 4,419 | 12,222 |  |  | 79,727 | 274,325 |
| Total comprehensive income for the period |  | - | - | - | (44) |  |  | 6,946 | 6,902 |
| Transfer to subordinated funds reserve |  |  | - | - | 6,120 |  |  | $(6,120)$ |  |
| Transfer to legal reserve |  |  | 3,250 | - | - | - |  | $(3,250)$ |  |
| Transfer to proposed cash dividend |  | - | - | - | - | 18,918 |  | $(18,918)$ |  |
| Transfer to proposed stock dividend | - | - | - | - | - |  | 2,703 | $(2,703)$ |  |
| Balance at 31 December 2011 | 108,100 | 34,465 | 38,642 | 4,419 | 18,298 | 18,918 | 2,703 | 55,682 | 281,227 |
| Balance at 1 January 2012 | 108,100 | 34,465 | 38,642 | 4,419 | 18,298 | 18,918 | 2,703 | 55,682 | 281,227 |
| Total comprehensive income for the period | - | - | - | - | 919 | - | - | 30,465 | 31,384 |
| Dividend paid during the period | - | - | - | - | - | $(18,918)$ | - | - | $(18,918)$ |
| Issue of Shares | 2,703 | - | - | - | - | - | $(2,703)$ | - | - |
| Balance at $\mathbf{3 0}$ September 2012 | 110,803 | 34,465 | 38,642 | 4,419 | 19,217 | - | - | 86,147 | 293,693 |

*Transfers to legal reserve are made on an annual basis.
The attached notes 1 to 22 form part of the interim condensed financial statements.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT

 30 September 2012 (Un-audited)
## 1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

National Bank of Oman SAOG ("NBO", "the bank") was established in the Sultanate of Oman in 1973 as a joint stock company and is engaged in retail, corporate banking, and investment banking services within the Sultanate of Oman with overseas branches in the United Arab Emirates and Egypt. The bank operates in Oman under a banking licence issued by the Central Bank of Oman and is covered by its deposit insurance scheme. The registered address of the bank is PO Box 751, Ruwi, Postal Code 112, Muscat, Sultanate of Oman. The bank has a primary listing on the Muscat Stock Exchange.

The bank employed 1,385 employees as of 30 September 2012 ( 30 September 2011-1,330 employees and 31 December 2011-1,339)

## 2 SIGNIFICANT ACCOUNTING POLICIES

The condensed interim financial statements of the bank are prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. The accounting policies used in the preparation of the condensed interim financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2011.

The condensed interim financial statements do not contain all information and disclosures required for full financial statements prepared in accordance with International Financial Reporting Standards. In addition, results for the nine months ended 30 September 2012 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2012.

The condensed interim financial statements are prepared in Rial Omani, rounded to the nearest thousands, except as indicated. The functional currencies of the bank's operations are as follows:

- Sultanate of Oman: Rial Omani
- United Arab Emirates: UAE Dirham
- Egypt: US Dollar

The interim condensed financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings and the measurement of derivative financial instruments, investments classified as financial assets carried at fair value through profit and loss and available for sale at fair value.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT

 30 September 2012 (Unaudited)
## 3 CASH AND BALANCES WITH CENTRAL BANKS

|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
| :---: | :---: | :---: | :---: |
|  | RO'000 | RO'000 | RO'000 |
| Cash | 30,275 | 26,496 | 25,785 |
| Treasury bills with Central Banks | 4,787 | 7,422 | 5,744 |
| Certificate of deposit with Central Banks | 150,000 | 180,000 | 90,000 |
| Other balances with Central Banks | 114,939 | 65,645 | 98,742 |
| Cash and cash equivalents | 300,001 | 279,563 | 220,271 |
| Capital deposit with Central Bank of Oman | 500 | 500 | 500 |
| Cash and balances with Central Banks | 300,501 | 280,063 | 220,771 |

The capital deposits with the Central Bank of Oman cannot be withdrawn without the approval of the Central Bank of Oman.

## 4 DUE FROM BANKS AND OTHER MONEY MARKET PLACEMENTS (NET)

|  | $\begin{array}{r} 30 / 09 / 2012 \\ \text { RO’000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2011 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2011 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Loans and advances to banks | 36,945 | 21,596 | 22,968 |
| Placement with banks | 102,775 | 46,681 | 127,149 |
| Demand balances | 20,169 | 13,811 | 17,017 |
| Due from banks and other money market placement | 159,889 | 82,088 | 167,134 |
| Less: allowance for credit losses (refer note below) | $(6,522)$ | $(6,522)$ | $(6,522)$ |
| Less: reserved interest | (68) | (68) | (68) |
| Net due from banks and other money market placement | 153,299 | 75,498 | 160,544 |

As at 30 September 2012, the bank has a limited inter-bank exposure of RO 6.6 million against two regional large groups. The bank has recorded a provision of $100 \%$ against the same.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2012 (Unaudited)

## 5 LOANS AND ADVANCES TO CUSTOMERS (NET)

|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
| :---: | :---: | :---: | :---: |
|  | RO'000 | RO'000 | RO'000 |
| Corporate loans | 971,774 | 876,418 | 910,365 |
| Personal loans | 937,689 | 731,750 | 780,272 |
| Overdrafts | 45,213 | 45,659 | 43,051 |
| Gross loans and advances | 1,954,676 | 1,653,827 | 1,733,688 |
| Less: Allowance for credit losses and reserved interest | $(73,540)$ | $(65,911)$ | $(62,910)$ |
| Net loans and advances | 1,881,136 | 1,587,916 | 1,670,778 |

Gross loans and advances include RO 39.5 million due from related parties at 30 September 2012 ( 30 September 2011 RO 38.0 million, 31 December 2011 - RO 33.4 million).

The movement in the provision for impairment of loans and advances presented as loan loss provisions and reserved interest is set out below:

| Allowance for credit losses | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ 30 / 09 / 2012 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ 30 / 09 / 2011 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 12 \text { months } \\ \text { ended } \\ 31 / 12 / 2011 \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Balance at beginning of period/year | 49,457 | 57,464 | 57,464 |
| Provided during the period / year | 13,470 | 13,865 | 18,932 |
| Recovered/released during the period / year | $(2,773)$ | $(5,967)$ | $(7,077)$ |
| Written off during the period / year | $(3,232)$ | $(12,038)$ | $(15,231)$ |
| Transfer during the period / year | - |  | $(4,395)$ |
| Translation difference | (27) | (181) | (236) |
| Balance at end of period / year | 56,895 | 53,143 | 49,457 |
| Reserved interest | 9 months ended | 9 months ended | 12 months ended |
|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
|  | RO'000 | RO'000 | RO'000 |
| Balance at beginning of period/year | 13,453 | 11,543 | 11,543 |
| Reserved during the period / year | 3,969 | 2,348 | 3,446 |
| Recovered/released during the period / year | (290) | (347) | (448) |
| Recovered/released during the period to interest income | (165) | (116) | (154) |
| Written off during the period / year | (321) | (656) | (929) |
| Translation difference | (1) | (4) | (5) |
| Balance at end of period / year | 16,645 | 12,768 | 13,453 |

All loans and advances require payment of interest based on agreed tenors, some at fixed rates and others at rates that re-price prior to maturity.

As of 30 September 2012 loans and advances on which interest is not being accrued or where interest has been reserved amounted to RO 69.4 million, ( 30 September 2011 - RO 56.2 million and 31 December 2011 - RO 64.0 million).

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2012 (Unaudited)

## 6 NON TRADING FINANCIAL INVESTMENTS

Available for sale investments

|  | $\begin{array}{r} \text { Carrying } \\ \text { value } \\ 30 / 09 / 2012 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} \text { Cost } \\ 30 / 09 / 2012 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} \text { Carrying } \\ \text { value } \\ 30 / 09 / 2011 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} \text { Cost } \\ 30 / 09 / 2011 \\ \text { RO'OnO } \end{array}$ | $\begin{array}{r} \text { Carrying } \\ \text { value } \\ 31 / 12 / 2011 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} \text { Cost } \\ 31 / 12 / 2011 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quoted investments- Oman |  |  |  |  |  |  |
| Banking and investment sector | 972 | 1,101 | 1,360 | 1,464 | 1,347 | 1,464 |
| Industry sector | 915 | 822 | 2,257 | 2,970 | 1,692 | 2,384 |
| Service sector | 7,470 | 8,284 | 9,517 | 11,433 | 6,884 | 8,004 |
| Government Development Bonds | 73,825 | 73,825 | 42,780 | 42,780 | 74,405 | 74,405 |
|  | 83,182 | 84,032 | 55,914 | 58,647 | 84,328 | 86,257 |
| Quoted investments- Foreign |  |  |  |  |  |  |
| Government Development Bonds | 3,639 | 3,791 | 3,778 | 3,872 | 3,649 | 3,830 |
|  | 3,639 | 3,791 | 3,778 | 3,872 | 3,649 | 3,830 |
| Unquoted investments |  |  |  |  |  |  |
| Banking and investment sector | 6,819 | 7,386 | 6,871 | 7,386 | 6,776 | 7,386 |
| Industry sector | 3,483 | 3,483 | - | - | - |  |
| Service sector | 282 | 282 | 269 | 269 | 269 | 269 |
|  | 10,584 | 11,151 | 7,140 | 7,655 | 7,045 | 7,655 |
| Total available for sale | 97,405 | 98,974 | 66,832 | 70,174 | 95,022 | 97,742 |
| Total non-trading investments | 97,405 | 98,974 | 66,832 | 70,174 | 95,022 | 97,742 |

## Details of significant investments

Details of investments exceeding 10\% of the carrying value of the bank's investment AFS portfolio are as follows:

|  | Carrying <br> value |  |  |
| :---: | ---: | ---: | ---: |
| 30 September 2012 | Bank's portfolio |  |  |
| \% |  |  |  |$\quad$| Cost |
| ---: |
| Government Development Bonds-Oman |

## 30 September 2011

Government Development Bonds-Oman
$\xlongequal{64.01} \xlongequal{42,780}$

## 31 December 2011

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2012 (Unaudited)

## 7 PREMISES AND EQUIPMENT

|  | Freehold Land, buildings and leasehold improvements RO'000 | Motor vehicles, furniture and equipment RO'000 | Capital work in progress RO'000 | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Reconciliation of carrying amount: |  |  |  |  |
| Balance at 1 January 2012, net of accumulated depreciation | 13,009 | 6,508 | 988 | 20,505 |
| Addition | 40 | 570 | 2,517 | 3,127 |
| Disposal | (1) | (13) | (19) | (33) |
| Transfer | 773 | 171 | (944) |  |
| Translation difference | (3) | - | - | (3) |
| Depreciation | (947) | $(1,819)$ | - | $(2,766)$ |
| Balance at 30 September 2012, net of accumulated depreciation | 12,871 | 5,417 | 2,542 | 20,830 |
| At cost / valuation | 26,252 | 24,206 | 2,542 | 53,000 |
| Accumulated depreciation | $(13,381)$ | $(18,789)$ | - | $(32,170)$ |
| Net carrying value at 30 September 2012 | 12,871 | 5,417 | 2,542 | 20,830 |
| Net carrying value at 30 September 2011 | 13,430 | 6,650 | 810 | 20,890 |
| Net carrying value at 31 December 2011 | 13,009 | 6,508 | 988 | 20,505 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT

 30 September 2012 (Unaudited)
## 8 OTHER ASSETS

|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
| :---: | :---: | :---: | :---: |
|  | RO'000 | RO'000 | RO'000 |
| Interest receivable and others | 21,984 | 28,012 | 23,027 |
| Positive fair value of derivatives (note 22) | 10,500 | 13,038 | 11,042 |
| Customers' indebtedness for acceptances (note 10) | 32,920 | 25,934 | 26,901 |
|  | 65,404 | 66,984 | 60,970 |
| Amount receivable from BCCI | 1,994 | 3,458 | 3,458 |
| Less provision for amount receivable from BCCl | $(1,994)$ | $(3,458)$ | $(3,458)$ |
| Net due from BCCI | - | - | - |

The Government of the Sultanate of Oman had agreed, unconditionally, to guarantee payments of all and any sums, which are due to the bank by Bank of Credit and Commerce International (BCCI) up to a maximum of RO 38.9 million (USD 101.0 million). BCCI is in liquidation.

On 7 July 2008, the bank has cancelled and returned the guarantee to the Government discharging it of all related liabilities. Full impairment provision has been recorded by the bank against the remaining amounts due from BCCI.

During the year RO 1.5 million was received from ( BCCl overseas) towards the final dividend. The provision has accordingly been released to that extent.

9 CUSTOMERS' DEPOSITS

|  | $\begin{array}{r} 30 / 09 / 2012 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 30 / 09 / 2011 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2011 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Current accounts | 463,282 | 416,734 | 312,075 |
| Savings accounts | 472,089 | 342,224 | 376,876 |
| Certificate of deposits | 6,300 | 41,300 | 41,300 |
| Term deposits | 967,426 | 747,569 | 869,573 |
|  | 1,909,097 | 1,547,827 | 1,599,824 |
| 10 OTHER LIABILITIES |  |  |  |
|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
|  | RO'000 | RO'000 | RO'000 |
| Interest payable and other accruals | 33,154 | 29,243 | 26,975 |
| Negative fair value of derivatives (note 22) | 10,488 | 13,058 | 11,056 |
| Liabilities under acceptances (note 8) | 32,920 | 25,934 | 26,901 |
|  | 76,562 | 68,235 | 64,932 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2012 (Unaudited)

## 11 TAXATION

|  | $\begin{array}{r} 30 / 09 / 2012 \\ R O^{\prime} 000 \end{array}$ | 30/09/2011 | $31 / 12 / 2011$ |
| :---: | :---: | :---: | :---: |
| Statement of comprehensive income |  |  |  |
| Current period/year | 4,471 | 4,031 | 4,942 |
| Deferred tax adjustment | 65 | - | (446) |
|  | 4,536 | 4,031 | 4,496 |

## Reconciliation of tax expense

The bank is liable to income tax at the following rates:

- Sultanate of Oman: $12 \%$ of consolidated taxable income in excess of RO 30,000
- United Arab Emirates: $20 \%$ of taxable income
- Egypt: 20\% of taxable income (with effect from 2007)

Set out below is reconciliation between incomes taxes calculated on accounting profits with income tax expense for the period:

|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
| :---: | :---: | :---: | :---: |
|  | RO'000 | RO'000 | RO'000 |
| Accounting profit | 35,001 | 31,287 | 38,698 |
| Tax applicable rate | 4,196 | 3,754 | 4,644 |
| Non-deductible expenses | 317 | 386 | 525 |
| Tax exempt revenues | (313) | (272) | (353) |
| Others | 336 | 163 | (320) |
|  | 4,536 | 4,031 | 4,496 |

The bank's liabilities for taxation in the Sultanate of Oman has been assessed up to the year ended 31 December 2007.

The tax assessments of the Egypt operations in respect of the different taxes applicable are at different stages of completion with the respective tax authorities. The bank's liability in respect of its branch in Abu Dhabi has been agreed with the tax authorities up to 31 December 2011.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2012 (Unaudited)

## 11 TAXATION (CONTINUED)

|  | $\begin{array}{r} 30 / 09 / 2012 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 30 / 09 / 2011 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2011 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Tax liability |  |  |  |
| Current period/year |  |  |  |
| Income tax and other taxes | 4,536 | 4,031 | 4,942 |
| Prior period/year |  |  |  |
| Income tax and other taxes | (260) | 558 | 298 |
|  | 4,276 | 4,589 | 5,240 |
| Recognised deferred tax assets and liabilities |  |  |  |
|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
|  | RO'000 | RO'000 | RO'000 |
| Deferred tax assets and liabilities are attributable to the following: |  |  |  |
| Timing differences provisions | 381 | - | 446 |
| Available for sale investments | 39 | 25 | 36 |
|  | 420 | 25 | 482 |
| De-recognized deferred tax assets |  |  |  |
|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
|  | RO'000 | RO'000 | RO'000 |
| Timing differences provisions | 65 | - | - |
|  | 65 | - | - |
| Deferred tax is calculated at 12\% (2011-12\%). |  |  |  |

Deferred tax is calculated at $12 \%$ (2011-12\%).

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT

 30 September 2012 (Unaudited)
## 12 SUBORDINATED DEBT

|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
| :---: | :---: | :---: | :---: |
|  | RO'000 | RO'000 | RO'000 |
| At I January | 54,700 | 30,600 | 30,600 |
| Received during the period/year | - | - | 24,100 |
|  | 54,700 | 30,600 | 54,700 |

The outstanding subordinated debt will mature on various dates between 2014 and 2017.

## 13 OTHER NON-DISTRIBUTABLE RESERVES

|  | $\begin{array}{r} \text { Available } \\ \text { for } \\ \text { sale } \\ \text { reserve } \\ R O \text { ‘000 } \end{array}$ | Revaluation reserve RO ‘000 | Subordinated loan reserve RO '000 | $\begin{array}{r} \text { Total } \\ \text { RO ‘000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| At 1 January 2012 | (328) | 3,766 | 14,860 | 18,298 |
| Net movement on available for sale investments | 916 | - | - | 916 |
| Tax effect of net results on available for sale financial investments | 3 | - | - | 3 |
| At 30 September 2012 | 591 | 3,766 | 14,860 | 19,217 |
| At 30 September 2011 | (284) | 3,766 | 8,740 | 12,222 |

(i) The revaluation reserve represents the surplus on revaluation of building and is not available for distribution until the related assets have been disposed of or used.
(ii) The subordinated debt reserve represents an annual transfer towards subordinated debt which is due to mature within the next five years period (note 12). The reserve is available for transfer back to retained earnings upon maturity of the subordinated debt.

14 CONTINGENT LIABILITIES AND COMMITMENTS

|  | 30/09/2012 | 30/09/2011 | 31/12/2011 |
| :---: | :---: | :---: | :---: |
|  | RO'000 | RO' 000 | RO'000 |
| Guarantees | 421,658 | 461,618 | 436,886 |
| Documentary letters of credit | 72,596 | 79,356 | 70,928 |
| Undrawn commitment to lend | 180,832 | 100,131 | 76,221 |
|  | 675,086 | 641,105 | 584,035 |

Contingent liabilities include RO 0.04 million ( 30 September 2011 - RO 0.1 million and 31 December 2011 - RO 0.1 million) relating to non-performing loans.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT

 30 September 2012 (Unaudited)
## 15 INTEREST INCOME

Interest bearing assets earned interest at an overall rate of $5.09 \%$ for the nine months period ended 30 September 2012 (30 September 2011 - 5.53\% and 31 December 2011-5.31\%).

## 16 INTEREST EXPENSE

For the nine months period ended 30 September 2012, the average overall cost of funds was $1.98 \%$ ( 30 September 2011-2.20\% and 31 December 2011-2.13\%).

## 17 OTHER OPERATING INCOME

|  | 9 months <br> ended | 9 months <br> ended |
| :--- | ---: | ---: |
| $30 / 09 / 2011$ |  |  |
| 30,000 |  |  |

## 18 OTHER OPERATING EXPENSES

$\left.\begin{array}{lrr}\begin{array}{rl}9 \text { months } \\ \text { ended }\end{array} & \begin{array}{r}9 \text { months } \\ \text { ended }\end{array} \\ 30 / 09 / 2012\end{array}\right)$

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2012 (Unaudited)

## 19 RELATED PARTY TRANSACTIONS

## Management service agreement with a shareholder

The Board of Directors of the National Bank of Oman (SAOG) had entered into a Management Services Agreement with its strategic partner,The Commercial Bank of Qatar in 2005 to provide NBO with management services. As the management and processes of the Bank have been substantially strengthened during the past 6 years, the Commercial Bank of Qatar advised NBO that they do not wish to extend the term of the agreement on its expiry in March 2011.

## Other related parties transactions:

In the ordinary course of business, the Bank conducts transactions with certain of its Directors and/or shareholders and companies over which they have significant interest. The aggregate amounts of balances with such related parties are as follows:

|  | 30/09/2012 |  |  | 30/09/2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal shareholder RO'000 | $\begin{aligned} & \text { Others } \\ & \text { RO'000 } \end{aligned}$ | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ | Principal shareholder RO'000 | $\begin{gathered} \text { Others } \\ \text { RO'000 } \end{gathered}$ | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ |
| Loans and advances | - | 39,521 | 39,521 | - | 37,977 | 37,977 |
| Customers' deposits | - | 10,587 | 10,587 | - | 7,764 | 7,764 |
| Due from banks | 13,551 | - | 13,551 | 5,798 |  | 5,798 |
| Due to banks | 89 | - | 89 | 81 | - | 81 |
| Subordinated debt | - | 2,500 | 2,500 | - | 1,500 | 1,500 |
| Letter of credit, guarantees and acceptance | 2,031 | 3,910 | 5,941 | - | 7,109 | 7,109 |
| Standby revolving credit facility | 77,000 | - | 77,000 | 77,000 | - | 77,000 |
| Risk indemnities received | 669 | 4,667 | 5,336 | - | - | - |

The statement of comprehensive income includes the following amounts in relation to transactions with related parties:

|  | 30/09/2012 |  |  | 30/09/2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal shareholder RO'000 | $\begin{aligned} & \text { Others } \\ & \text { RO'000 } \end{aligned}$ | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ | Principal shareholder RO'000 | $\begin{aligned} & \text { Others } \\ & \text { RO'000 } \end{aligned}$ | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ |
| Interest income | 10 | 1,032 | 1,042 | 8 | 942 | 950 |
| Commission income | - | 19 | 19 | - | 14 | 14 |
| Interest expense | 266 | 260 | 526 | 147 | 326 | 473 |
| Other expenses | 125 | 655 | 780 | 100 | 474 | 574 |

Senior management compensation:

|  | 9 months <br> ended | 9 months <br> ended |
| :--- | ---: | ---: |
| $30 / 09 / 2011$ |  |  |
| $R O^{\prime} 000$ |  |  |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT

## 30 September 2012 (Unaudited)

## 20 SHAREHOLDERS

As of 30 September 2012, the shareholders of the bank who own $10 \%$ or more of the bank's shares, whether in their name or through a nominee account and the number of shares held are as follows:

## Number of shares '000 <br> \% Holding

| The Commercial Bank of Qatar (CBQ) | 386,699 | 34.9 |
| :--- | :--- | :--- |
| Suhail Bahwan Group (Holdings) LLC | 163,370 | 14.7 |

The bank had no preferred shareholders as of 30 September 2012 ( 30 September 2011 - nil and 31 December 2011 - nil).

## 21 SEGMENT REPORTING

For management purposes, the bank is organised into four operating segments based on business units and are as follows:

- Retail banking offers various products and facilities to individual customers to meet everyday banking needs.
- Corporate banking delivers a variety of products and services to corporate customers that include lending, accepting deposits, trade finance and foreign exchange.
- Investment banking offers investment products such as asset management, corporate advisory and brokerage services to retail customers as well as high net worth individuals and institutional clients.
- Treasury provides a full range of treasury products and services including money market and foreign exchange to the clients in addition to managing liquidity and market risk.
- International banking offers services such as issuance of guarantee, risk participation, syndications, etc.

Management monitors the operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects is measured differently from operating profit or loss in the financial statements. The costs incurred by the central functions are managed on a group basis and are not allocated to operating segments.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2012 (unaudited)

## 21 SEGMENT REPORTING (Continued)

Segment information is as follows:

| 9 months ended 30 September 2012 | Retail banking RO'000 | Corporate banking RO'000 | Investment banking RO'000 | Treasury and international banking RO'000 | Head office RO'000 | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income | 40,995 | 23,617 | 1,573 | 3,696 | 3,974 | 73,855 |
|  | ======= | ======= | ===== | ======= | ======= | ====== |
| Net Profit | 24,107 | 18,789 | (450) | 3,205 | $(15,186)$ | 30,465 |
| Total assets | 910,479 | 983,563 | 19,940 | 75,009 | 530,004 | 2,518,995 |
|  | ======= | ======== | ====== | ======= | ====== | ====== |
| 9 months ended <br> 30 September 2011 |  |  | Investment | Treasury and international banking RO'000 |  |  |
|  | banking | banking | banking |  | Head office | Total |
|  | RO'000 | RO'000 | RO'000 |  | RO'000 | RO'000 |
| Operating income | 35,040 | 26,798 | 1,996 | 3,374 | 2,505 | 69,713 |
| Net Profit | 19,764 | 21,792 | (534) | 2,798 | $(16,564)$ | 27,256 |
| Total assets | 706,412 | 898,527 | 20,274 | 16,834 | 456,161 | 2,098,208 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT
30 September 2012 (Unaudited)
22 DERIVATIVES


## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT <br> 30 September 2012 (Unaudited)

22 DERIVATIVES (continued)

| 31 December 2011 | Positive <br> fair value <br> (Note 8) <br> RO'000 |
| :--- | ---: |
| Derivatives |  |
| Interest rate swaps | 9,453 |
| Credit default swaps | - |
| Forward foreign exchange purchase contracts | 41 |
| Forward foreign exchange sales contracts | 348 |
| Interest rate caps | - |
| Currency options | 320 |
| Commodity hedging | 880 |
|  | $-11,042$ |


| Negative |
| ---: |
| fair value |
| (Note 10) |
| RO'000 |
|  |
| $(9,453)$ |
| $(26)$ |
| $(341)$ |
| $(36)$ |
| - |
| $(320)$ |
| $(880)$ |
| $(11,056)$ |


| Notional amounts by term to maturity <br> Within <br> $3-12$ <br> 3 months | months <br> move 1 <br> year |  |
| :---: | ---: | ---: |
| RO'000 | $R O^{\prime} 000$ | $R O^{\prime} 000$ |

