National Bank of Oman SAOG

INTERIM CONDENSED FINANCIAL STATEMENTS

30 September 2011 (UNAUDITED)



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	INDEX	PAGE NO.
1	SUMMARY OF RESULTS	3
2	INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION	4
3	INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME	5
4	INTERIM CONDENSED STATEMENT OF CASH FLOWS	6
5	INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY	7
6	NOTES TO INTERIM CONDENSED FINANCIAL INFORMATION	8-22



SUMMARY OF RESULTS

Particulars	9 months ended 30/09/2011	ended
(All RO '000 unless stated otherwise)		
Loans and advances to customers (net)	1,587,916	1,428,722
Customers' deposits	1,547,827	1,339,678
Other assets	66,984	45,443
Net interest income	44,616	41,935
Profit before tax	31,287	24,265
Earnings per share-annualized (RO)	0.034	0.027
Net assets per share (RO)	0.254	0.239



INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION 30 September 2011 (Un-audited)

				Audited
		30-9-2011	30-9-2010	31-12-2010
	Notes	RO'000	RO'000	RO'000
Assets				
Cash and balances with Central Banks	3	280,063	172,896	227,539
Due from banks and other money market placements (net)	4	75,498	148,908	84,155
Loans and advances to customers (net)	5	1,587,916	1,428,722	1,363,362
Financial assets at fair value through profit and loss	6		17,161	-
Non-trading financial investments	7	66,832	51,207	63,133
Premises and equipment	8	20,890	21,474	22,353
Deferred tax asset	12	25	36	7
Other assets	9	66,984	45,443	44,355
Other assets	,			
Total agests		2 000 200	1 005 047	1 004 004
Total assets		2,098,208	1,885,847	1,804,904
Liabilities				
Due to banks and other money market deposits		172,632	198,060	132,345
Customers' deposits	10	1,547,827	1,339,678	1,324,890
Other liabilities	11	68,235	55,440	47,084
Taxation	12	4,589	3,762	4,175
Total liabilities		1 702 202	1,596,940	1 500 404
Total Habilities		1,793,283	1,596,940	1,508,494
Subordinated Funds				
Subordinated private placement	13	30,600	30,600	30,600
				
Equity				
Share capital		108,100	108,100	108,100
Share premium		34,465	34,465	34,465
Legal reserve		35,392	32,675	35,392
General reserve		4,419	4,419	4,419
Other non-distributable reserves	14	12,222	7,211	14,748
Proposed cash dividend			-	16,215
Retained earnings		79,727	71,437	52,471
Total equity		274,325	258,307	265,810
Total liabilities, subordinated funds and equity		2,098,208	1,885,847	1,804,904

The attached notes 1 to 23 form part of the interim condensed financial statements.



INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME 30 September 2011 (Un-audited)

30 September 2011 (on-addited)		<u>Nine months ended 30</u> <u>September</u>		<u>September</u> <u>September</u>			
		2011	2010	2011	2010		
	Notes	RO'000	RO'000	RO'000	RO'000		
Interest income	16	71,073	71,791	24,823	24,177		
Interest expense	17	(26,457) ———	(29,856)	(8,500)	(10,067)		
Net interest income	10	44,616	41,935	16,323	14,110		
Other operating income	18	25,097	18,466	7,732	5,572 ———		
OPERATING INCOME		69,713	60,401	24,055	19,682		
OPERATING EXPENSES Staff costs		(18,192)	(16,215)	(6,162)	(5,669)		
Other operating expenses	19	(10,491)	(9,562)	(3,482)	(3,441)		
Depreciation	8	(3,124)	(2,802)	(1,205)	(1,210)		
		(31,807)	(28,579)	(10,849)	(10,320)		
PROFIT FROM OPERATIONS BEFORE IMPAIRMENT LOSSES AND TAX		37,906	31,822	13,206	9,362		
Credit loss expense – customers' loan Recoveries and releases from provision for credit	5	(13,865)	(13,065)	(2,062)	(2,921)		
losses	5	6,314	2,900	973	724		
Recoveries from loans and advances written off	3	3,126	2,834	1,027	861		
Recoveries and releases from provision for credit			200		200		
losses on bank loans Provision – others		(250)	308	(250)	308		
Impairment losses on available for sale		(259)	-	(259)	-		
investments		(1,935)	(534)	(1,403)	(114)		
TOTAL IMPAIRMENT LOSSES (NET)		(6,619)	(7,557)	(1,724)	(1,142)		
PROFIT BEFORE TAX		31,287	24,265	11,482	8,220		
Taxation	12	(4,031)	(2,580)	(1,296)	(1,132)		
PROFIT FOR THE PERIOD		27,256	21,685	10,186	7,088		
OTHER COMPREHENSIVE (EXPENSE) INCOME Net movement on available for sale investments Net movement on cash flow hedge		(2,544)	(857) 14	252	414 (96)		
Tax effect of net results on available for sale financial investments		18	46	9	8		
OTHER COMPREHENSIVE (EXPENSE) INCOME FOR THE PERIOD		(2,526)	(797)	<u> 261</u>	326		
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		24,730	20,888	10,447	7,414		
Earnings per share annalised: Basic and diluted, profit for the year attributable to equity holders		0.034	0.027	0.037	0.026		

The attached notes 1 to 23 form part of the interim condensed financial statements.



INTERIM CONDENSED STATEMENT OF CASH FLOWS 30 September 2011 (Un-audited)

30 September 2011 (on-auditeu)	Notes	Nine months e Septembe	
		2011	2010
Operating activities		RO'000	RO'000
Profit before taxation		31,287	24,265
Adjustments for:		01,20	21,203
Depreciation	8	3,124	2,802
Provision for credit losses (net)		(3,096)	2,232
Impairment losses on available for investments		1,935	534
Provision for bank loans (net)		-	(1,455)
Profit on sale of equipment (net)		(256)	-
Profit on sale of investments		(460)	(1,134)
Investment income	_	(2,398)	(1,273)
Operating profit before changes in operating assets and liabilities		30,136	25,971
Due from banks and other money market placements		(6,664)	32,844
Due to banks and other money market deposits		-	(59,641)
Loans and advances to customers		(221,458)	(69,957)
Financial assets at fair value through profit and loss		-	223
Other assets		(22,629)	(19,707)
Customers' deposits		222,937	78,910
Other liabilities Other deposits		21,151	20,740
Cash from operations	_	23,473	764
Taxes paid		(3,592)	10,147 (3,866)
Net cash from operating activities	_	19,881	6,281
Investing activities			
Purchase of non-trading investments		(12,831)	(29,833)
Proceeds from sale of non-trading investments		5,066	8,427
Purchase of premises and equipment	8	(1,849)	(11,563)
Disposal of equipment and vehicles		432	29
Translation differences		34	(13)
Income from bonds and other investment		1,090	857
Dividends income	18 _	1,308	416
Net cash used in investing activities	_	(6,750)	(31,680)
Financing activities			
Payment of dividend		(16,215)	(12,972)
Net movement in subordinated private placements	13	-	3,000
Net cash used in financing activities	_	(16,215)	(9,972)
Decrease in cash and cash equivalents		(3,084)	(35,371)
Cash and cash equivalents at the beginning of the period		288,847	270,511
Cash and cash equivalents at the end of the period	_	285,763	235,140
Representing:			
Cash and balances with Central Bank	3	279,563	172,396
Deposits and balances with other banks and financial institutions (net)	_	6,200	62,744
		258,763	235,140

The attached explanatory notes 1 to 23 form part of the interim condensed financial statements.



INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY Period ended 30 September 2011 (Un-audited)

(RO'000)	Share capital	Share premium	Legal reserve *	General reserve	Other non distri- butable reserves	Proposed cash dividend	Retained earnings	Total
Balance at 1 January 2010	108,100	34,465	32,675	4,419	8,008	12,972	49,752	250,391
Total comprehensive income for the period	-	-	-	-	(797)	-	21,685	20,888
Dividend paid during the period	-	-	-	-	-	(12,972)	-	(12,972)
Balance at 30 September 2010	108,100	34,465	32,675	4,419	7,211	-	71,437	258,307
Balance at 1 October 2010 Total comprehensive income for the period Transfer to subordinated funds reserve Transfer to legal reserve Transfer to proposed dividend Balance at 31 December 2010	108,100 - - - - - 108,100	34,465 - - - - - 34,465	32,675 - - 2,717 - - 35,392	4,419 - - - - - - 4,419	7,211 2,017 5,520 - - - 14,748	16,215	71,437 5,486 (5,520) (2,717) (16,215) 52,471	258,307 7,503 - - - - 265,810
Dalance at 51 Becomber 2010	100,100	37,403	33,372	7,417	14,740	10,213	J2,4/1	203,010
Balance at 1 January 2011 Total comprehensive income for the period Dividend paid during the period	108,100	34,465	35,392 - -	4,419	14,748 (2,526)	16,215 - (16,215)	52,471 27,256	265,810 24,730 (16,215)
Balance at 30 September 2011	108,100	34,465	35,392	4,419	12,222	-	79,727	274,325

^{*}Transfers to legal reserve are made on an annual basis.

The attached notes 1 to 23 form part of the interim condensed financial statements.



1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

National Bank of Oman SAOG ("NBO", "the bank") was established in the Sultanate of Oman in 1973 as a joint stock company and is engaged in retail, corporate banking, and investment banking services within the Sultanate of Oman with overseas branches in the United Arab Emirates and Egypt. The bank operates in Oman under a banking licence issued by the Central Bank of Oman and is covered by its deposit insurance scheme. The registered address of the bank is PO Box 751, Ruwi, Postal Code 112, Muscat, Sultanate of Oman.

The bank employed 1,330 employees as of 30 September 2011 (30 September 2010 – 1,302 employees and 31 December 2010 - 1,306)

2 SIGNIFICANT ACCOUNTING POLICIES

The condensed interim financial statements of the bank are prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. The accounting policies used in the preparation of the condensed interim financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2010.

The condensed interim financial statements do not contain all information and disclosures required for full financial statements prepared in accordance with International Financial Reporting Standards. In addition, results for the nine months ended 30 September 2011 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2011.

The condensed interim financial statements are prepared in Rial Omani, rounded to the nearest thousand, except as indicated. The functional currencies of the bank's operations are as follows:

Sultanate of Oman: Rial Omani
 United Arab Emirates: UAE Dirham
 Egypt: US Dollar

The interim condensed financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings and the measurement of derivative financial instruments, investments classified as financial assets carried at fair value through profit and loss and available for sale at fair value.



3 CASH AND BALANCES WITH CENTRAL BANKS

	30/09/2011	30/09/2010	31/12/2010
	RO'000	RO'000	RO'000
Cash	26,496	24,046	35,075
Treasury bills with Central Banks	7,422	2,366	2,321
Certificate of deposit with Central Banks	180,000	40,000	45,000
Other balances with Central Banks	65,645	105,984	144,643
Cash and cash equivalents Capital deposit with Central Bank of Oman	279,563 500	172,396 500	227,039
Cash and balances with Central Banks	280,063	172,896	227,539

The capital deposits with the Central Bank of Oman cannot be withdrawn without the approval of the Central Bank of Oman.

4 DUE FROM BANKS AND OTHER MONEY MARKET PLACEMENTS (NET)

	30/09/2011	30/09/2010	31/12/2010
	RO'000	RO'000	RO'000
Loans and advances to banks	21,596	22,389	22,462
Placement with banks	46,681	120,760	57,850
Demand balances	13,811	12,349	10,433
Due from banks and other money market placement	82,088	155,498	90,745
Less: allowance for credit losses (refer note below)	(6,522)	(6,522)	(6,522)
Less: reserved interest	(68)	(68)	(68)
Net due from banks and other money market placement	75,498	148,908	84,155

As at 30 September 2011, the bank has a limited inter-bank exposure of RO 6.6 million against two regional large groups. The bank has recorded a provision of 100% against the same.



5 LOANS AND ADVANCES TO CUSTOMERS (NET)

	30/09/2011 RO'000	30/09/2010 RO'000	31/12/2010 RO'000
Corporate loans	876,418	783,084	727,946
Personal loans	731,750	656,143	645,047
Overdrafts	45,659	59,847	59,376
Gross loans and advances	1,653,827	1,499,074	1,432,369
Less: Allowance for credit losses and reserved interest	(65,911)	(70,352)	(69,007)
Net loans and advances	1,587,916	1,428,722	1,363,362

Gross loans and advances include RO 38.0 million due from related parties at 30 September 2011 (30 September 2010 - RO 29.7 million, 31 December 2010 – RO 28.70 million).

The movement in the provision for impairment of loans and advances presented as loan loss provisions and reserved interest is set out below:

Allowance for credit losses	9 months ended 30/09/2011	9 months ended 30/09/2010	12 months ended
	RO'000	80/09/2010 RO'000	31/12/2010 RO'000
Delayer at hearing in a of newled / year	F7 464	F7 F01	57 501
Balance at beginning of period / year Provided during the period / year	57,464 13,865	57,581 13,065	57,581 15,881
Recovered/ released during the period / year	(5,967)	(2,701)	(3,994)
Written off during the period / year	(12,038)	(8,493)	(11,494)
Translation difference	(181)	(350)	(510)
Balance at end of period / year	53,143	59,102	57,464
		0	10
Reserved interest	9 months	9 months	12 months
	ended	ended	ended
	30/09/2011 RO'000	30/09/2010 RO'000	31/12/2010 RO'000
	NO 000	NO 000	10 000
Balance at beginning of period / year	11,543	10,539	10,539
Reserved during the period / year	2,348	3,000	3,844
Recovered/ released during the period / year	(347)	(199)	(251)
Recovered/released during the period to interest income	(116)	(660)	(697)
Written off during the period / year	(656)	(1,425)	(1,885)
Translation difference	(4)	(5)	(7)
Balance at end of period / year	12,768	11,250	11,543

All loans and advances require payment of interest based on agreed tenors, some at fixed rates and other at rates that re-price prior to maturity.

As of 30 September 2011 loans and advances on which interest is not being accrued or where interest has been reserved amounted to RO 56.2 million, (30 September 2010 – RO 64.8 million and 31 December 2010 – RO 61.3 million).



6 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS

	30/09/2011	30/09/2010	31/12/2010
	RO'000	RO'000	RO'000
Oman Government Development Bonds	-	17,086	-
Oman Government Development Bonds (OTC)	-	75	
		45.464	
	-	17,161 =======	-

7 NON TRADING FINANCIAL INVESTMENTS

The bank had no investments in associates or subsidiaries as of 30 September 2011 (30 September 2010 and 31 December 2010 – Nil).

a) Available for sale (AFS)

	Carrying value 30/09/2011 RO'000	Cost 30/09/2011 RO'000	Carrying value 30/09/2010 RO'000	Cost 30/09/2010 RO'000	Carrying value 31/12/2010 RO'000	Cost 31/12/2010 RO'000
Quoted investments- Oman						
Banking and investment sector	1,360	1,464	247	254	185	190
Industry sector	2,257	2,970	342	386	1,723	1,763
Service sector	9,517	11,433	4,175	5,382	7,998	8,706
Government Development Bonds	42,780	42,780	36,798	36,798	43,101	43,101
	55,914 ———	58,647	41,562	42,820	53,007	53,760
Quoted investments- Foreign			2 522	0.704	4 400	1000
Banking and investment sector Government Development Bonds	2 770	3,872	2,528	2,724	1,422 995	1,363 995
Government Development Bonds	3,778	3,872	-		993	995
	3,778	3,872	2,528	2,724	2,417	2,358
Hu anata di masatan anta						
Unquoted investments Banking and investment sector	6,871	7,386	7,051	6,168	7,643	6,636
Service sector	269	269	66	66	66	66
	7,140	7,655	7,117	6,234	7,709	6,702
Total available for sale	66,832	70,174	51,207	51,778	63,133	62,820
Total non-trading investments	66,832	70,174	51,207	51,778	63,133	62,820



7 NON TRADING FINANCIAL INVESTMENTS (continued)

Details of significant investments

Details of investments exceeding 10% of the carrying value of the bank's investment AFS portfolio are as follows:

<u>30 September 2011</u>	Bank's portfolio %	Carrying value RO'000	Cost RO'000
Government Development Bonds-Oman	<u>64.01</u>	<u>42,780</u>	<u>42,780</u>
<u>30 September 2010</u>			
Government Development Bonds Investment Stabilization Fund	71.86 12.07	36,798 6,180	36,798 5,000
<u>31 December 2010</u>			
Government Development Bonds-Oman Investment Stabilization Fund	68.27 10.08	43,101 6,365	43,101 5,000



8 PREMISES AND EQUIPMENT

	Freehold			
	land and	Motor		
	buildings and	vehicles,	Capital	
	leasehold	furniture and	work in	
	improvements	equipment	progress	Total
	RO'000	RO'000	RO'000	RO'000
Reconciliation of carrying amount:				
Balance at 1 January 2011, net				
of accumulated depreciation	14,513	5,720	2,120	22,353
Addition	45	467	1,337	1,849
Disposal	(21)	(62)	(93)	(176)
Transfer	264	2,290	(2,554)	-
Translation difference	(11)	(1)	-	(12)
Depreciation	(1,360)	(1,764)		(3,124)
Balance at 30 September 2011, net of	13,430	6,650	810	20,890
Balance at 30 September 2011, net of accumulated depreciation	13,430	6,650	810	20,890
accumulated depreciation	13,430 = 25,533	6,650 23,420	810 810	20,890 49,763
				
At cost / valuation Accumulated depreciation	25,533	23,420		49,763
accumulated depreciation At cost / valuation	25,533	23,420		49,763
At cost / valuation Accumulated depreciation Net carrying value at 30 September	25,533 (12,103)	23,420 (16,770)	810	49,763 (28,873)
At cost / valuation Accumulated depreciation Net carrying value at 30 September	25,533 (12,103)	23,420 (16,770)	810	49,763 (28,873)
accumulated depreciation At cost / valuation Accumulated depreciation Net carrying value at 30 September 2011	25,533 (12,103) 13,430	23,420 (16,770) 6,650	810 - - 810	49,763 (28,873) 20,890
accumulated depreciation At cost / valuation Accumulated depreciation Net carrying value at 30 September 2011	25,533 (12,103) 13,430	23,420 (16,770) 6,650	810 - - 810	49,763 (28,873) 20,890



9 OTHER ASSETS

	30/09/2011 RO'000	30/09/2010 RO'000	31/12/2010 RO'000
Interest receivable	11,328	8,795	8,935
Prepayments and deposits	1,983	2,715	2,267
Collateral pending sale	10,096	1,961	1,923
Positive fair value of derivatives (note 23)	13,038	8,165	4,676
Customers' indebtedness for acceptances (note 11)	25,934	16,791	19,615
Others	4,605	7,016	6,939
	66,984	45,443	44,355
Amount receivable from BCCI	3,458	3,458	3,458
Less provision for amount receivable from BCCI	(3,458)	(3,458)	(3,458)
Net due from BCCI		-	-

The Government of the Sultanate of Oman had agreed, unconditionally, to guarantee payments of all and any sums, which are due to the bank by Bank of Credit and Commerce International (BCCI) up to a maximum of RO 38.9 million (USD 101.0 million). BCCI is in liquidation.

On 7 July 2008, the bank has cancelled and returned the guarantee to the Government discharging it of all related liabilities. Full impairment provision has been recorded by the bank against the remaining amounts due from BCCI.

10 CUSTOMERS' DEPOSITS

10 COSTOMERS DEPOSITS			
	30/09/2011	30/09/2010	31/12/2010
	RO'000	RO'000	RO'000
Current accounts	416,734	321,319	298,197
Savings accounts	342,224	284,870	299,315
Certificate of deposits	41,300	62,520	62,520
Term deposits	747,569	670,969	664,858
	1,547,827	1,339,678	1,324,890
11 OTHER LIABILITIES			
	30/09/2011	30/09/2010	31/12/2010
	RO'000	RO'000	RO'000
Interest payable	12,683	15,036	8,175
Other accruals and provisions	16,560	15,328	14,533
Negative fair value of derivatives (note 23)	13,058	8,285	4,761
Liabilities under acceptances (note 9)	25,934	16,791	19,615
	68,235	55,440	47,084



12 TAXATION

	30/09/2011 RO'000	30/09/2010 RO'000	31/12/2010 RO'000
Statement of comprehensive income			
Current period/year	4,031	2,580	3,065

Reconciliation of tax expense

The bank is liable to income tax at the following rates:

Sultanate of Oman: 12% of consolidated taxable income in excess of RO 30,000

• United Arab Emirates: 20% of taxable income

• Egypt: 20% of taxable income (with effect from 2007)

Set out below is reconciliation between incomes taxes calculated on accounting profits with income tax expense for the period:

	30/09/2011	30/09/2010	31/12/2010
	RO'000	RO'000	RO'000
Accounting profit	31,287	24,265	30,236
Tax applicable rate	3,754	2,912	3,628
Non-deductible expenses	386	129	181
Tax exempt revenues	(272)	(116)	(468)
Others	163	(345)	(276)
	4,031	2,580	3,065

The bank's liabilities for taxation in the Sultanate of Oman has been assessed up to the year ended 31 December 2004.

The tax assessments of the Egypt operations in respect of the different taxes applicable are at different stages of completion with the respective tax authorities. The bank's liability in respect of its branch in Abu Dhabi has been agreed with the tax authorities up to 31 December 2009.



12 TAXATION (continued)

	30/09/2011 RO'000	30/09/2010 RO'000	31/12/2010 RO'000
Tax liability			
Current period/year			
Income tax and other taxes	4,031	2,580	3,065
Prior period/year	==0	4.400	4.440
Income tax and other taxes	558	1,182	1,110
	4,589	3,762	4,175
Recognised deferred tax assets and liabilities			
	30/09/2011	30/09/2010	31/12/2010
	RO'000	RO'000	RO'000
Deferred tax assets and liabilities are attributable to the following:			
Available for sale investments			_
	25	(36)	7
Deferred tax is calculated at 12% (2010 – 12%).			
13 SUBORDINATED PRIVATE PLACEMENT			
	30/09/2011 RO'000	30/09/2010 RO'000	31/12/2010 RO'000

30,600

30,600

27,600

30,600

3,000

27,600

30,600

3,000

The outstanding subordinate private placements will mature on various dates between 2014 and 2016.

14 OTHER NON-DISTRIBUTABLE RESERVES

At I January

Received during the period/year

	Available for sale reserve RO '000	Cash flow hedge reserve RO '000	Revaluation reserve RO '000	Subordin- ated loan reserve RO '000	Total RO '000
At 1 January 2011 Net movement on available for sale	2,242	-	3,766	8,740	14,748
investments Tax effect of net losses on available-for-sale	(2,544)	-	-	-	(2,544)
financial investments	18			-	18
At 30 September 2011	(284)	-	3,766	8,740	12,222
At 30 September 2010	1,296	(116)	2,811	3,220	7,211



14 OTHER NON-DISTRIBUTABLE RESERVES (Continued)

- (i) The revaluation reserve represents the surplus on revaluation of building and is not available for distribution until the related assets have been disposed off or used.
- (ii) The subordinated loan reserve represents an annual transfer towards subordinated private placements which are due to mature within the next five years period (note 13). The reserve is available for transfer back to retained earning upon maturity of the private placement.

15 CONTINGENT LIABILITIES AND COMMITMENTS

	30/09/2011	30/09/2010	31/12/2010
	RO'000	RO' 000	RO'000
Guarantees Documentary letters of credit Undrawn commitment to lend	461,618	359,740	391,036
	79,356	84,071	81,907
	100,131	117,388	103,417
	641,105	561,199	576,360

Contingent liabilities include RO 0.1 million (30 September 2010 – RO 0.2 million/31 December 2010 – RO 0.1 million) relating to non-performing loans.

16 INTEREST INCOME

Interest bearing assets earned interest at an overall rate of 5.53% for the nine months period ended 30 September 2011 (30 September 2010 – 5.96%, 31 December 2010 – 5.92%).

17 INTEREST EXPENSE

For the nine months period ended 30 September 2011, the average overall cost of funds was 2.20% (30 September 2010- 2.67%, 31 December 2010 - 2.64%).

18 OTHER OPERATING INCOME

	9 months ended 30/09/2011	9 months ended 30/09/2010
	RO'000	RO'000
Net gains from foreign exchange dealings	2,347	1,772
Fees and commissions	8,356	7,478
Net income from sale of investments	460	1,134
Income from bonds	1,090	857
Dividend income	1,308	416
Service charges	10,989	6,680
Miscellaneous income	547	129
	25,097	18,466



19 OTHER OPERATING EXPENSES

	9 months ended 30/09/2011 RO'000	9 months ended 30/09/2010 RO'000
Establishment costs Operating and administration expenses	3,600 6,891	3,118 6,444
	10,491	9,562

20 RELATED PARTY TRANSACTIONS

Management service agreement with a shareholder

The Board of Directors of the National Bank of Oman (SAOG) had entered into a Management Services Agreement with its strategic partner, The Commercial Bank of Qatar in 2005 to provide NBO with management services. As the management and processes of the Bank have been substantially strengthened during the past 6 years, the Commercial Bank of Qatar advised NBO that they do not wish to extend the term of the agreement on its expiry in March 2011.

Other related parties transactions:

In the ordinary course of business, the Bank conducts transactions with certain of its Directors and/or shareholders and companies over which they have significant interest. The aggregate amounts of balances with such related parties are as follows:

	30/09/2011			30,	/09/2010	
	Principal shareholder RO'000	Others RO'000	Total RO'000	Principal shareholder RO'000	Others RO'000	Total RO'000
Loans and advances	-	37,977	37,977	-	29,606	29,606
Customers' deposits	-	7,764	7,764	-	12,682	12,682
Due from banks	5,798	-	5,798	17,370	-	17,370
Due to banks	81	-	81	62	-	62
Subordinated private placement	-	1,500	1,500	-	3,100	3,100
Letter of credit, guarantees and acceptance	_	7,109	7,109	-	11,844	11,844
Standby revolving credit facility	77,000	-	77,000	26,950	11,550	38,500
Risk indemnities received	-	-	-	8,567	-	8,567

The statement of comprehensive income includes the following amounts in relation to transactions with related parties:

	30/	30/09/2010				
	Principal shareholder RO'000	shareholder Others T		Principal shareholder RO'000	Others RO'000	Total RO'000
Interest income	8	942	950	35	823	858
Commission income	-	14	14	-	113	113
Interest expense	147	326	473	72	539	611
Other expenses	100	474	574	270	359	629



20 RELATED PARTY TRANSACTIONS (continued)

Senior management compensation:

	30/09/2011 RO'000	30/09/2010 RO'000
Salaries and other short term benefits		
- Fixed	1,457	1,644
- Discretionary	320	565
	1,777	2,209

21 SHAREHOLDERS

As of 30 September 2011, the shareholders of the bank who own 10% or more of the bank's shares, whether in their name or through a nominee account and the number of shares held are as follows:

	Number of shares '000	% Holding	
The Commercial Bank of Qatar (CBQ)	377,267	34.9	
Suhail Bahwan Group (Holdings) LLC	159,385	14.7	

The bank had no preferred shareholders as of 30 September 2011 (30 September 2010 – nil/31 December 2010 – nil).

22 SEGMENT REPORTING

For management purposes, the bank is organised into four operating segments based on business units and the details are as follows:

- Retail banking offers banking and credit facilities to individual customers to meet everyday banking needs.
- Corporate banking delivers a variety of products and services to corporate customers that include lending, accepting deposits, trade finance and foreign exchange.
- Investment banking offers investment products such as asset management, corporate advisory and brokerage services to retail customers as well as high net worth individuals and institutional clients.
- Treasury provides a full range of treasury products and services including money market and foreign exchange to the clients in addition to managing liquidity and market risk.
- International Banking offers services such as issuance of guarantee, risk participation, syndications, etc.

Management monitors the operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment.



22 SEGMENT REPORTING (CONTINUED)

Segment information is as follows:

9 months ended 30 September 2011	Retail banking RO'000	Corporate banking RO'000	Investment banking RO'000	Treasury and international banking RO'000	Head office RO'000	Total RO'000
Operating income	35,040	26,798	1,996	3,374	2,505	69,713
Profit	19,764	21,792	(534)	====== 2,798	(16,564)	27,256
Total assets	706,412 ======	898,527 ======	20,274 =====	16,834 ======	456,161 ======	2,098,208 ======
	D . 4			Treasury and		
9 months ended 30 September 2010	Retail banking RO'000	Corporate banking RO'000	Investment banking RO'000	international banking RO'000	Head office RO'000	Total RO'000
Operating income	27,988 ======	24,361 ======	2,296 =====	2,493 ======	3,263 ======	60,401 ======
Profit	10,740	19,734	1,269	2,315	(12,373)	21,685
Total assets	627,906 ======	781,976 ======	14,409 ======	20,186 ======	441,370 ======	1,885,847 ======



23 DERIVATIVES

				Notional amounts by term maturity				
30 September 2011	Positive	Negative	Notional	Within	3 - 12	Above 1		
	fair value	fair value	amount	3 months	months	Year		
	(Note 9)	(Note 11)	total					
	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000		
Derivatives								
Interest rate swaps	9,100	(9,100)	153,289	1,617	12,480	139,192		
Credit default swaps	-	(54)	5,775	-	5,775	-		
Forward foreign exchange purchase contracts	90	(102)	54,971	41,998	12,973	-		
Forward foreign exchange sales contracts	102	(56)	54,971	42,001	12,970	-		
Interest rate caps	-	-	203	80	123	-		
Currency options	878	(878)	85,485	72,103	13,382	-		
Commodity hedging	2,868	(2,868)	32,335	21,124	11,211	-		
Total	13,038	(13,058)	387,029	178,923	68,914	139,192		
				No	otional amounts l	by term maturity		
30 September 2010	Positive	Negative	Notional	Within	3 – 12	Above 1		
· · ·	fair value	fair value	amount	3 months	months	year		
	(Note 9)	(Note 11)	total					
	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000		
Derivatives								
Interest rate swaps	7,568	(7,568)	160,720	-	7,431	153,289		
Credit default swaps	-	(77)	7,700	-	1,925	5,775		
Forward foreign exchange purchase contracts	595	-	34,412	28,992	5,420	-		
Forward foreign exchange sales contracts	2	(640)	34,412	28,995	5,417	_		
Interest rate caps	-	-	443	80	181	182		
Total	8,165	(8,285)	237,687	58,067	20,374	159,246		



23 DERIVATIVES (continued)

				Notional amounts by term maturity		
31 December 2010	Positive	Negative	Notional	Within	3 – 12	Above 1
	fair value	fair value	amount	3 months	months	year
	(Note 9)	(Note 11)	total			
	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
Derivatives						
Interest rate swaps	4,212	(4,212)	160,720	1,500	7,144	152,076
Credit default swaps	-	(45)	7,700	-	1,925	5,775
Forward foreign exchange purchase contracts	40	(55)	41,890	41,268	622	-
Forward foreign exchange sales contracts	55	(80)	41,890	41,269	621	-
Interest rate caps	-	-	383	80	181	122
Currency options	187	(187)	27,080	19,037	8,043	-
Commodity hedging	182	(182)	2,232	2,232	-	-
	4,676	(4,761)	281,895	105,386	18,536	157,973