# National Bank of Oman SAOG <br> INTERIM CONDENSED FINANCIAL STATEMENTS 

30 September 2010 (UNAUDITED)


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## SUMMARY OF RESULTS

| Particulars | 9 months <br> ended | 9 months <br> ended |
| :--- | ---: | ---: |
| $\mathbf{3 0 / 0 9 / 2 0 1 0}$ | $30 / 09 / 2009$ |  |

(All RO ‘000 unless stated otherwise)

| Loans and advances to customers (net) | $\mathbf{1 , 4 2 8 , 7 2 2}$ | $1,378,197$ |
| :--- | :---: | :---: |
| Customers' deposits | $\mathbf{1 , 3 3 9 , 6 7 8}$ | $1,244,630$ |
| Other assets | $\mathbf{4 5 , 4 4 3}$ | 30,671 |
| Net interest income | $\mathbf{4 1 , 9 3 5}$ | 42,382 |
| Profit before tax | $\mathbf{2 4 , 2 6 5}$ | 22,381 |
| Earnings per share-annualized (RO) | $\mathbf{0 . 0 2 7}$ | 0.024 |
| Net assets per share (RO) | $\mathbf{0 . 2 3 9}$ | 0.230 |

## INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION 30 September 2010 (Un-audited)

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  | 30-9-2010 | 30-9-2009 | 31-12-2009 |
|  | Notes | RO'000 | RO'000 | RO'000 |
| Assets |  |  |  |  |
| Cash and balances with Central Banks | 3 | 172,896 | 211,642 | 184,357 |
| Due from banks and other money market placements (net) | 4 | 148,908 | 89,051 | 166,916 |
| Loans and advances to customers (net) | 5 | 1,428,722 | 1,378,197 | 1,360,997 |
| Financial assets at fair value through profit and loss | 6 | 17,161 | 17,420 | 17,384 |
| Non-trading financial investments | 7 | 51,207 | 31,828 | 30,060 |
| Premises and equipment | 8 | 21,474 | 12,495 | 12,763 |
| Deferred tax asset | 12 | 36 | 51 | - |
| Other assets | 9 | 45,443 | 30,671 | 25,736 |
| Total assets |  | 1,885,847 | 1,771,355 | 1,798,213 |
| Liabilities |  |  |  |  |
| Due to banks and other money market deposits |  | 198,060 | 212,382 | 219,662 |
| Customers' deposits | 10 | 1,339,678 | 1,244,630 | 1,260,768 |
| Other liabilities | 11 | 55,440 | 43,758 | 34,700 |
| Taxation | 12 | 3,762 | 3,996 | 5,082 |
| Deferred tax liability | 12 | - | - | 10 |
| Total liabilities |  | 1,596,940 | 1,504,766 | 1,520,222 |
| Subordinated funds |  |  |  |  |
| Subordinated private placement | 13 | 30,600 | 17,600 | 27,600 |
| Equity |  |  |  |  |
| Share capital |  | 108,100 | 108,100 | 108,100 |
| Share premium |  | 34,465 | 34,465 | 34,465 |
| Legal reserve |  | 32,675 | 30,564 | 32,675 |
| General reserve |  | 4,419 | 4,419 | 4,419 |
| Other non-distributable reserves | 14 | 7,211 | 4,921 | 8,008 |
| Proposed cash dividend |  | - | - | 12,972 |
| Retained earnings |  | 71,437 | 66,520 | 49,752 |
| Total equity |  | 258,307 | 248,989 | 250,391 |
| Total liabilities, subordinated funds and equity |  | 1,885,847 | 1,771,355 | 1,798,213 |

The attached notes 1 to 23 form part of the interim condensed financial statements.

## INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME <br> 30 September 2010 (Un-audited)



The attached notes 1 to 23 form part of the interim condensed financial statements.

## INTERIM CONDENSED STATEMENT OF CASH FLOWS 30 September 2010 (Un-audited)

|  | Notes | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ \text { 30/09/2010 } \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ 30 / 09 / 2009 \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Operating activities |  |  |  |
| Profit before taxation |  | 24,265 | 22,381 |
| Adjustments for: |  |  |  |
| Depreciation | 8 | 2,802 | 1,958 |
| Provision for credit losses (net) |  | 2,232 | 5,640 |
| impairment losses on available for investments |  | 534 | 3,135 |
| Provision for bank loans (net) |  | $(1,455)$ | 4,074 |
| Profit on sale of equipment (net) |  |  | (18) |
| Profit on sale of investments | 18 | $(1,134)$ | $(2,019)$ |
| Investment income |  | $(1,273)$ | $(1,191)$ |
| Operating profit before changes in operating assets and liabilities |  | 25,971 | 33,960 |
| Due from banks and other money market placements |  | 32,844 | 32,280 |
| Due to banks and other money market deposits |  | $(59,641)$ | $(10,663)$ |
| Loans and advances to customers |  | $(69,957)$ | 17,381 |
| Financial assets at fair value through profit and loss |  | 223 | $(17,399)$ |
| Other assets |  | $(19,707)$ | 47,104 |
| Customers' deposits |  | 78,910 | $(97,125)$ |
| Other liabilities |  | 20,740 | $(41,138)$ |
| Other deposits |  | 764 | - |
| Cash from (used in) operations |  | 10,147 | $(35,600)$ |
| Taxes paid |  | $(3,866)$ | $(6,136)$ |
| Net cash from (used in) operating activities |  | 6,281 | $(41,736)$ |
| Investing activities |  |  |  |
| Purchase of non-trading investments |  | $(29,833)$ | $(9,596)$ |
| Proceeds from sale of non-trading investments |  | 8,427 | 10,743 |
| Purchase of land and equipment | 8 | $(11,563)$ | $(4,952)$ |
| Proceeds from disposal of equipment |  | 29 | 88 |
| Translation differences on investments, premises and equipment and tax |  | (13) | 30 |
| Income from bond and other investment |  | 857 | 460 |
| Dividends income | 18 | 416 | 731 |
| Net cash used in investing activities |  | $(31,680)$ | $(2,496)$ |
| Financing activity |  |  |  |
| Payment of dividend |  | $(12,972)$ | $(18,918)$ |
| Net movement in subordinated private placements | 13 | 3,000 | $(11,000)$ |
| Net cash used in financing activity |  | $(9,972)$ | $(29,918)$ |
| Decrease in cash and cash equivalents |  | $(35,371)$ | $(74,150)$ |
| Cash and cash equivalents at the beginning of the period |  | 270,511 | 277,712 |
| Cash and cash equivalents at the end of the period |  | 235,140 | 203,562 |
| Representing: |  |  |  |
| Cash and balances with Central Bank (note 3) |  | 172,396 | 210,378 |
| Deposits and balances with other banks and financial institutions (net) |  | 62,744 | $(6,816)$ |
|  |  | 235,140 | 203,562 |

The attached explanatory notes 1 to 23 form part of the interim condensed financial statements.

## INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY

## Period ended 30 September 2010 (Un audited)

| (RO'000) | Share capital | Share premium | Legal reserve | General reserve | Other non distributable reserves | Proposed cash dividend | Retained earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2009 | 108,100 | 34,465 | 30,564 | 4,419 | 14,469 | 18,918 | 34,450 | 245,385 |
| Total comprehensive income for the period | - | - |  | - | 2,952 | - | 19,570 | 22,522 |
| Transfer to retained earnings | - | - | - | - | $(12,500)$ | - | 12,500 |  |
| Dividend paid during the period | - | - | - | - |  | $(18,918)$ |  | $(18,918)$ |
| Balance at 30 September 2009 | 108,100 | 34,465 | 30,564 | 4,419 | 4,921 | - | 66,520 | 248,989 |
| Balance at 1 October 2009 | 108,100 | 34,465 | 30,564 | 4,419 | 4,921 | - | 66,520 | 248,989 |
| Total comprehensive income for the period | - | - | - | - | (133) | - | 1,535 | 1,402 |
| Transfer to subordinated funds reserve | - | - | - | - | 3,220 | - | $(3,220)$ | - |
| Transfer to legal reserve | - | - | 2,111 | - | - | - | $(2,111)$ |  |
| Transfer to proposed dividend | - | - | - | - | - | 12,972 | $(12,972)$ | - |
| Balance at 31 December 2009 | 108,100 | 34,465 | 32,675 | 4,419 | 8,008 | 12,972 | 49,752 | 250,391 |

[^0]
## INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY (continued) <br> Period ended 30 September 2010 (Unaudited)

| (RO'000) | Share capital | Share premium | $\begin{gathered} \text { Legal } \\ \text { reserve } \end{gathered}$ | General reserve | Other non distributable reserves | Proposed cash dividend | Retained earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2010 | 108,100 | 34,465 | 32,675 | 4,419 | 8,008 | 12,972 | 49,752 | 250,391 |
| Total comprehensive income for the period | - | - | - | - | (797) |  | 21,685 | 20,888 |
| Dividend paid during the period | - | - | - | - | - | $(12,972)$ | - | $(12,972)$ |
| Balance at 30 September 2010 | 108,100 | 34,465 | 32,675 | 4,419 | 7,211 | - | 71,437 | 258,307 |

*Transfers to legal reserve are done on an annual basis.
The attached notes 1 to 23 form part of the interim condensed financial statements.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

National Bank of Oman SAOG ("NBO", "the bank") was established in the Sultanate of Oman in 1973 as a joint stock company and is engaged in retail, corporate banking, and investment banking services within the Sultanate of Oman with overseas branches in the United Arab Emirates and Egypt. The bank operates in Oman under a banking licence issued by the Central Bank of Oman and is covered by its deposit insurance scheme. The registered address of the bank is PO Box 751, Ruwi, Postal Code 112, Muscat, Sultanate of Oman.

The bank employed 1,302 employees as of 30 September 2010 (30 September 2009-1,316 employees and 31 December 2009-1,329)

## 2 SIGNIFICANT ACCOUNTING POLICIES

The condensed interim financial statements of the bank are prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. The accounting policies used in the preparation of the interim condensed financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2009.

The condensed interim financial statements do not contain all information and disclosures required for full financial statements prepared in accordance with International Financial Reporting Standards. In addition, results for the nine months ended 30 September 2010 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2010.

The condensed interim financial statements are prepared in Rial Omani, rounded to the nearest thousand, except as indicated. The functional currencies of the bank's operations are as follows:

- Sultanate of Oman: Rial Omani
- United Arab Emirates: UAE Dirham
- Egypt: US Dollar

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings and the measurement of derivative financial instruments, investments classified as financial assets carried at fair value through profit and loss and available for sale at fair value.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 3 CASH AND BALANCES WITH CENTRAL BANKS

|  | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Cash | 24,046 | 28,062 | 23,173 |
| Treasury bills with Central Banks | 2,366 | 3,288 | 2,878 |
| Certificate of deposit with Central Banks | 40,000 | 85,000 | 95,000 |
| Other balances with Central Banks | 105,984 | 94,028 | 62,042 |
|  | 172,396 | 210,378 | 183,093 |
| Insurance deposit with Central Bank of Oman | - | 764 | 764 |
| Capital deposit with Central Bank of Oman | 500 | 500 | 500 |
|  | 172,896 | 211,642 | 184,357 |

The capital deposits with the Central Bank of Oman cannot be withdrawn without the approval of the Central Bank of Oman.

## 4 DUE FROM BANKS AND OTHER MONEY MARKET PLACEMENTS (NET)

|  | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| loans and advances to banks | 22,389 | 40,432 | 38,326 |
| Placement with banks | 120,760 | 46,914 | 130,010 |
| Demand balances | 12,349 | 5,779 | 6,625 |
| Due from banks and other money market placement | 155,498 | 93,125 | 174,961 |
| Less: Allowance for credit losses (refer note below) | $(6,522)$ | $(3,995)$ | $(7,966)$ |
| Less: Reserved interest | (68) | (79) | (79) |
| Net due from banks and other money market placement | 148,908 | 89,051 | 166,916 |

During the second quarter of 2009, two large regional groups were reported to have defaulted on their payment obligations. As at 30 September 2010, the bank has a limited inter-bank exposure of RO 6.6 million against these groups. The bank recorded a provision of $100 \%$ against the two large regional groups.

During the quarter ended 30 September 2010, the bank has received RO 0.79 million in full and final settlement against its exposure of RO 1.9 million to a bank in Kazakhstan. Accordingly a provision of RO 0.3 million was released.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 5 LOANS AND ADVANCES TO CUSTOMERS (NET)

|  | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Corporate loans | 783,084 | 761,054 | 720,929 |
| Personal loans | 656,143 | 618,549 | 641,965 |
| Overdrafts | 59,847 | 68,480 | 66,223 |
| Gross loans and advances | 1,499,074 | 1,448,083 | 1,429,117 |
| Less: Allowance for credit losses and reserved interest | $(70,352)$ | $(69,886)$ | $(68,120)$ |
| Net loans and advances | 1,428,722 | 1,378,197 | 1,360,997 |

Gross loans and advances include RO 29.7 million due from related parties at 30 September 2010 (30 September 2009 - RO 21.87 million and 31 December 2009 - RO 18.19 million).

The movement in the provision for impairment of loans and advances presented as allowance for credit losses and reserved interest is set out below:

| Allowance for credit losses | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ 30 / 09 / 2009 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 12 \text { months } \\ \text { ended } \\ 31 / 12 / 2009 \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Balance at beginning of period / year | 57,581 | 51,424 | 51,424 |
| Provided during the period / year | 13,065 | 10,437 | 20,483 |
| Recovered/ released during the period / year | $(2,701)$ | $(1,710)$ | $(6,684)$ |
| Written off during the period / year | $(8,493)$ | $(3,490)$ | $(7,703)$ |
| Translation difference | (350) | 46 | 61 |
| Balance at end of period / year | 59,102 | 56,707 | 57,581 |
| Reserved interest | $\begin{array}{r} 9 \text { months } \\ \text { Ended } \\ 30 / 09 / 2010 \end{array}$ | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ 30 / 09 / 2009 \end{array}$ | $\begin{array}{r} 12 \text { months } \\ \text { ended } \\ 31 / 12 / 2009 \end{array}$ |
|  | RO'000 | RO'000 | RO'000 |
| Balance at beginning of period/year | 10,539 | 12,822 | 12,822 |
| Reserved during the period / year | 3,000 | 2,393 | 3,363 |
| Recovered/ released during the period / year | (199) | (290) | (352) |
| Recovered/released during the period to interest income | (660) | (492) | (568) |
| Written off during the period / year | $(1,425)$ | $(1,253)$ | $(4,726)$ |
| Translation difference | (5) | (1) | - |
| Balance at end of period / year | 11,250 | 13,179 | 10,539 |

All loans and advances require payment of interest based on agreed tenors, some at fixed rates and other at rates that re-price prior to maturity.

As of 30 September 2010, loans and advances on which interest is not being accrued or where interest has been reserved amounted to RO 64.8 million, ( 30 September 2009 - RO 69.6 million and 31 December 2009 RO 71.7 million).

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

6 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS

|  | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Oman Government Development Bonds | 17,086 | 17,382 | 17,309 |
| Oman Government Development Bonds (OTC) | 75 | 38 | 75 |
|  | 17,161 | 17,420 | 17,384 |

## 7 NON TRADING FINANCIAL INVESTMENTS

The bank had no investments in associates or subsidiaries as of 30 September 2010 (30 September 2009 and 31 December 2009 - Nil).
a) Available for sale (AFS)

| Quoted investments- Oman |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banking and investment sector | 247 | 254 | 249 | 254 | 249 | 254 |
| Industry sector | 342 | 386 | 671 | 462 | 761 | 707 |
| Service sector | 4,175 | 5,382 | 7,131 | 8,468 | 6,940 | 8,451 |
| Government Development Bonds | 36,798 | 36,798 | 10,010 | 10,010 | 10,009 | 10,009 |
|  | 41,562 | 42,820 | 18,061 | 19,194 | 17,959 | 19,421 |
| Quoted investments- Foreign |  |  |  |  |  |  |
| Banking and investment sector | 2,528 | 2,724 | 449 | 28 | 395 | - |
| Service sector | - | - | 147 | 354 | - | - |
|  | 2,528 | 2,724 | 596 | 382 | 395 | - |
| Unquoted investments |  |  |  |  |  |  |
| Banking and investment sector | 7,051 | 6,168 | 8,528 | 7,944 | 7,060 | 6,402 |
| Service sector | 66 | 66 | 56 | 56 | 66 | 66 |
|  | 7,117 | 6,234 | 8,584 | 8,000 | 7,126 | 6,468 |
| Total available for sale | 51,207 | 51,778 | 27,241 | 27,576 | 25,480 | 25,889 |

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National Bank of Oman

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 7 NON TRADING FINANCIAL INVESTMENTS (continued)

b) Held to maturity

|  | $\begin{array}{r} \text { Carrying } \\ \text { value } \\ \text { 30/09/2010 } \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} \text { Cost } \\ \text { 30/09/2010 } \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} \text { Carrying } \\ \text { value } \\ \text { 30/09/2009 } \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} \text { Cost } \\ 30 / 09 / 2009 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} \text { Carrying } \\ \text { value } \\ 31 / 12 / 2009 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} \text { Cost } \\ 31 / 12 / 2009 \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government Development Bonds | - | - | - | - | - | - |
| Other bonds | - | - | 4,587 | 4,587 | 4,580 | 4,580 |
| Total held to maturity | - | - | 4,587 | 4,587 | 4,580 | 4,580 |
| Total non trading investments | 51,207 | 51,778 | 31,828 | 32,163 | 30,060 | 30,469 |

## Details of significant investments

Details of investments exceeding 10\% of the carrying value of the bank's investment AFS portfolio as at 30 September 2010 are as follows:

## 30 September 2010 <br> Government Development Bonds Investment Stabilization Fund

| Bank's <br> portfolio | Number of <br> securities |
| ---: | ---: |
|  |  |
| 71.86 | $\mathbf{3 5 0 , 0 0 0}$ |
| 12.07 | $5,000,000$ |


| $\begin{array}{c}\text { Carrying } \\ \text { value }\end{array}$ | $\begin{array}{c}\text { Cost }\end{array}$ |
| :---: | ---: |
| RO'000 |  |$)$

30 September 2009

Government Development Bonds Investment Stabilization Fund

31 December 2009

Government Development Bonds Investment Stabilization Fund
39.28
23.43
100,000
$5,000,000$

| 10,009 | 10,009 <br> 5,970 |
| ---: | ---: |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 8 PREMISES AND EQUIPMENT

|  | Freehold land and buildings and leasehold improvements RO'000 | Motor vehicles, furniture and equipment RO'000 | Capital work in progress RO'000 | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Reconciliation of carrying amount: |  |  |  |  |
| Balance at 1 January 2010, net of accumulated depreciation | 4,778 | 5,078 | 2,907 | 12763 |
| Addition | 8,504 | 767 | 2,292 | 11,563 |
| Disposals | - | (14) | (15) | (29) |
| Transfer | 1,858 | 1,405 | $(3,263)$ |  |
| Translation difference | (17) | (4) | - | (21) |
| Depreciation | $(1,152)$ | $(1,650)$ | - | $(2,802)$ |
| Balance at 30 September 2010, net of accumulated depreciation | 13,971 | 5,582 | 1,921 | 21,474 |
| At cost / valuation | 24,365 | 20,898 | 1,921 | 47,184 |
| Accumulated depreciation | $(10,394)$ | $(15,316)$ | - | $(25,710)$ |
| Net carrying value at 30 September $2010$ | 13,971 | 5,582 | 1,921 | 21,474 |
| Net carrying value at 30 September 2009 | 4,688 | 4,591 | 3,216 | 12, 495 |
| Net carrying value at 31 December 2009 | 4,778 | 5,078 | 2,907 | 12,763 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 9 OTHER ASSETS

|  | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 0 \text { O } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Interest receivable | 8,795 | 7,096 | 7,349 |
| Prepayments and deposits | 2,715 | 1,859 | 1,427 |
| Collateral pending sale | 1,961 | 2,029 | 2,035 |
| Positive fair value of derivatives (note 23) | 8,165 | 1,427 | 841 |
| Customers' indebtedness for acceptances (note 11) | 16,791 | 12,615 | 10,557 |
| Others | 7,016 | 5,645 | 3,527 |
|  | 45,443 | 30,671 | 25,736 |
| Amount receivable from BCCI | 3,458 | 3,472 | 3,458 |
| Less provision for amount receivable from BCCI | $(3,458)$ | $(3,472)$ | $(3,458)$ |
| Net due from BCCI | - | - | - |

The Government of the Sultanate of Oman had agreed, unconditionally, to guarantee payments of all and any sums, which are due to the bank by Bank of Credit and Commerce International (BCCI) up to a maximum of RO 38.9 million (USD 101.0 million). BCCI is in liquidation.

On 7 July 2008, the bank has cancelled and returned the guarantee to the Government discharging it of all related liabilities. Full impairment provision has been recorded by the bank against the remaining amounts due from BCCI.

## 10 CUSTOMERS' DEPOSITS

| 促 | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Current and call accounts | 321,319 | 252,706 | 217,852 |
| Savings accounts | 284,870 | 267,474 | 278,876 |
| Certificate of deposits | 62,520 | 63,520 | 63,520 |
| Term deposits | 670,969 | 660,930 | 700,520 |
|  | 1,339,678 | 1,244,630 | 1,260,768 |
| 11 OTHER LIABILITIES |  |  |  |
|  | 30/09/2010 | 30/09/2009 | 31/12/2009 |
|  | RO'000 | RO'000 | RO'000 |
| Interest payable | 15,036 | 15,561 | 10,007 |
| Other accruals and provisions | 15,328 | 14,205 | 13,602 |
| Negative fair value of derivatives (note 23) | 8,285 | 1,377 | 534 |
| Liabilities under acceptances (note 9) | 16,791 | 12,615 | 10,557 |
|  | 55,440 | 43,758 | 34,700 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 12

TAXATION

|  | $\begin{array}{r} \text { 30/09/2010 } \\ \text { RN'0no } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Statement of comprehensive income |  |  |  |
| Current period/year | 2,580 | 2,811 | 3,909 |

## Reconciliation of tax expense

The bank is liable to income tax at the following rates:

- Sultanate of Oman: $12 \%$ of consolidated taxable income in excess of RO 30,000
- United Arab Emirates: $20 \%$ of taxable income
- Egypt: $20 \%$ of taxable income (with effect from 2007)

Set out below is reconciliation between incomes taxes calculated on accounting profits with income tax expense for the period:

|  | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Accounting profit | 24,265 | 22,381 | 25,014 |
| Tax applicable rate | 2,912 | 2,686 | 3,002 |
| Non-deductible expenses | 129 | 412 | 537 |
| Tax exempt revenues | (116) | (506) | (489) |
| Others | (345) | 219 | 859 |
|  | 2,580 | 2,811 | 3,909 |

The bank's liabilities for taxation in the Sultanate of Oman has been assessed up to the year ended 31 December 2004.

The tax assessments of the Egypt operations in respect of the different taxes applicable are at different stages of completion with the respective tax authorities. The Bank's liability in respect of its branch in Abu Dhabi has been agreed with the tax authorities up to 31 December 2009

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

12 TAXATION (continued)

|  | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Tax liability |  |  |  |
| Current period/year |  |  |  |
| Income tax and other taxes | 2,580 | 2,811 | 3,909 |
| Prior period/year |  |  |  |
| Income tax and other taxes | 1,182 | 1,185 | 1,173 |
|  | 3,762 | 3,996 | 5,082 |
| Recognised deferred tax assets and liabilities |  |  |  |
|  | 30/09/2010 | 30/09/2009 | 31/12/2009 |
|  | RO'000 | RO'000 | RO'000 |
| Deferred tax assets and liabilities are attributable to the following: |  |  |  |
| Available for sale investments | (36) | (51) | 10 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 13 SUBORDINATED PRIVATE PLACEMENT

|  | $\begin{array}{r} 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 / 12 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| At I January | 27,600 | 28,600 | 28,600 |
| Received during the period/year | 3,000 | 1,500 | 11,500 |
| Matured during the period/year | - | $(12,500)$ | $(12,500)$ |
|  | 30,600 | 17,600 | 27,600 |

(i) Placements received in 2010 are repayable in January 2016.
(ii) Placements received in 2009 include :

- RO 1.5 million with a call option to renew the facility after six years, repayable at the end of March 2019
- RO 10 million for a period of 6 years repayable at the end of December 2015.

14 OTHER NON-DISTRIBUTABLE RESERVES

|  | $\begin{array}{r} \text { Available } \\ \text { for } \\ \text { sale } \\ \text { reserve } \\ \text { RO ‘ } 000 \text { ' } \end{array}$ | Cash flow hedge reserve RO '000’ | Revaluation reserve RO '000’ | Subordinated loan reserve RO '000' | $\begin{array}{r} \text { Total } \\ \text { RO ‘000' } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| At 1 January 2010 | 2,107 | (130) | 2,811 | 3,220 | 8,008 |
| Net movement on available for sale investments | (857) | - | - | - | (857) |
| Tax effect of net results on available for sale financial investments | 46 | - | - | - | 46 |
| Net unrealised (gain) / losses on cash flow hedge | - | 14 | - | - | 14 |
| At 30 September 2010 | 1,296 | (116) | 2,811 | 3,220 | 7,211 |
| At 30 September 2009 | 2,003 | 107 | 2,811 | - | 4,921 |
| At 31 December 2009 | 2,107 | (130) | 2,811 | 3,220 | 8,008 |

(i) The revaluation reserve represents the surplus on revaluation of land and building and is not available for distribution until the related assets have been disposed off or used.
(ii) The subordinated loan reserve represents an annual transfer towards subordinated private placements which are due to mature within the next five years period. The reserve is available for transfer back to retained earning upon maturity of the private placement.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 15 CONTINGENT LIABILITIES AND COMMITMENTS

|  | $\mathbf{3 0 / 0 9 / 2 0 1 0}$ | $30 / 09 / 2009$ | $31 / 12 / 2009$ |
| :--- | ---: | ---: | ---: |
|  | RO'000 | $R O^{\prime} 000$ | $R O^{\prime} 000$ |
| Guarantees |  |  |  |
| Documentary letters of credit | $\mathbf{3 5 9 , 7 4 0}$ | 313,766 | 388,131 |
| Undrawn commitment to lend | $\mathbf{8 4 , 0 7 1}$ | 90,087 | 73,839 |
|  | $\mathbf{1 1 7 , 3 8 8}$ | 58,394 | 62,253 |
|  |  | $\mathbf{5 6 1 , 1 9 9}$ | 462,247 |

Contingent liabilities include RO. 0.2 million (30 September 2009 - RO 0.1 million/31 December 2009 - RO 0.1 million) relating to non-performing loans.

## 16 INTEREST INCOME

Interest bearing assets earned interest at an overall rate of $5.96 \%$ for the nine months period ended 30 September 2010 ( 30 September 2009-6.19\% and 31 December 2009-6.19\%).

## 17 INTEREST EXPENSE

For the nine months period ended 30 September 2010, the average overall cost of funds was $2.67 \%$ ( 30 September 2009-3.01\% and 31 December 2009-2.95\%).

## 18 OTHER OPERATING INCOME

|  | 9 months ended 30/09/2010 RO'000 | 9 months ended 30/09/2009 RO'000 |
| :---: | :---: | :---: |
| Net gains from foreign exchange dealings | 1,772 | 1,729 |
| Fees and commissions | 7,478 | 6,699 |
| Net income from sale of investments | 1,134 | 2,019 |
| Income from bonds and others | 857 | 460 |
| Dividend income | 416 | 731 |
| Service charges | 6,236 | 6,352 |
| Miscellaneous income | 573 | 700 |
|  | 18,466 | 18,690 |

## 19 OTHER OPERATING EXPENSES

|  | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ 30 / 09 / 2010 \\ \text { RO'000 } \end{array}$ | $\begin{array}{r} 9 \text { months } \\ \text { ended } \\ 30 / 09 / 2009 \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: |
| Establishment costs | 3,118 | 2,710 |
| Operating and administration expenses | 6,185 | 5,855 |
|  | 9,303 | 8,565 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 20 RELATED PARTY TRANSACTIONS

## Management service agreement with a shareholder

Based on the approval received from its shareholders in the Annual General Meeting held on 23 March 2009, the bank entered into a renewed management services agreement with a shareholder, the Commercial Bank of Qatar (CBQ) for a further period of three years. This agreement is subject to annual renewal after approval by the shareholders of the bank in a general meeting.

The major areas covered by the agreement include broad strategic guidelines in all areas of the operations including overseas expansion. Other areas covered in the agreement include introducing or enhancing policies and processes in various areas of the bank including credit, operational controls, internal control, and reporting. In addition the areas where services will be provided include human resources, information technology and financial control.

For the above services the bank pays management fees as follows:

- For profit up to RO 15 million, no management fees are payable.
- For profits between RO 15 million to RO 30 million, the higher of management costs or $1 \%$ of the bank's profit is payable.
- For profits in excess of RO 30 million, in addition to the above, $3 \%$ of the profits in excess of RO 30 million is payable.

Proportionate fees will be paid where the agreement is not in effect for the full year. In addition, with the approval of the Board reasonable out of pocket expenses incurred in connection with the provision of the Management Services such as travel, boarding and lodging will be reimbursed.

For the period ended 30 September 2010, management fees of RO 0.24 million have been accrued for (30 September 2009 - RO 0.78 million and 31 December 2009 - RO 0.20 million).

## Other related parties transactions:

In the ordinary course of business, the Bank conducts transactions with certain of its Directors and/or shareholders and companies over which they have significant interest. The aggregate amounts of balances with such related parties are as follows:

|  | 30/09/2010 |  |  | 30/09/2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Principal } \\ \text { shareholder } \\ \text { RO'000 } \end{array}$ | $\begin{gathered} \text { Others } \\ \text { RO'000 } \end{gathered}$ | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ | Principal shareholder RO'000 | $\begin{gathered} \text { Others } \\ \text { RO'000 } \end{gathered}$ | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ |
| Loans and advances | - | 29,606 | 29,606 | - | 21,869 | 21,869 |
| Customer's deposits | - | 12,682 | 12,682 | - | 6,872 | 6,872 |
| Due from banks | 17,370 | - | 17,370 | 11 | - | 11 |
| Due to banks | 62 | - | 62 | 45 | - | 45 |
| Subordinated private placement | - | 3,100 | 3,100 | - | 3,100 | 3,100 |
| Letter of credit, guarantees and acceptance | - | 11,844 | 11,844 | 107 | 6,401 | 6,508 |
| Standby revolving credit facility | 26,950 | 11,550 | 38,500 | 38,500 | - | 38,500 |
| Risk indemnities received | 8,567 | - | 8,567 | 56,367 | - | 56,367 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## 20 RELATED PARTY TRANSACTIONS (continued)

The statement of comprehensive income includes the following amounts in relation to transactions with related parties:

|  | 30/09/2010 |  |  | 30/09/2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal shareholder RO'000 | $\begin{gathered} \text { Others } \\ \text { RO'000 } \end{gathered}$ | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ | Principal shareholder RO'000 | Others <br> RO'000 | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ |
| Interest income | 35 | 823 | 858 | - | 893 | 893 |
| Commission income | - | 113 | 113 | - | 120 | 120 |
| Interest expense | 72 | 539 | 611 | 34 | 253 | 287 |
| Other expenses | 270 | 359 | 629 | 315 | 416 | 731 |

Senior management compensation:

|  | $\begin{array}{r} 30 / 09 / 2010 \\ R O^{\prime} 000 \end{array}$ | $\begin{array}{r} 30 / 09 / 2009 \\ R O^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: |
| Salaries and other short term benefits |  |  |
| - Fixed | 1,644 | 1,366 |
| - Discretionary | 565 | 674 |
|  | 2,209 | 2,040 |

## 21 SHAREHOLDERS

As of 30 September 2010, shareholders of the bank who own $10 \%$ or more of the bank's shares, whether in their name or through a nominee account and the number of shares held are as follows:

## Number of shares '000 <br> \% Holding

The Commercial Bank of Qatar (CBQ)
377,267
34.9
Suhail Bahwan Group (Holdings) LLC
159,385
14.7

The bank had no preferred shareholders as of 30 September 2010 (30 September 2009 - nil/31 December 2009 - nil).

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (unaudited)

## 22 SEGMENT REPORTING

For management purposes, the bank is organised into four operating segments based on business units and are as follows:

- Retail banking offers banking and credit facilities to individual customers to meet everyday banking needs.
- Corporate banking delivers a variety of products and services to corporate customers that include lending, accepting deposits, trade finance and foreign exchange.
- Investment banking offers investment products such as asset management, corporate advisory and brokerage services to retail customers as well as high net worth individuals and institutional clients.
- Treasury provides a full range of treasury products and services including money market and foreign exchange to the clients in addition to managing liquidity and market risk. International Banking offers services such as issuance of guarantee, risk participation and syndications.

Management monitors the operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment.

Segment information is as follows:

| 9 months ended 30 <br> September 2010 | Retail banking RO'000 | $\begin{array}{r} \text { Corporate } \\ \text { banking } \\ \text { RO'000 } \end{array}$ | Investment banking RO'000 | Treasury and international banking RO'000 | Head office RO'000 | $\begin{array}{r} \text { Total } \\ \text { RO'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income | 27,988 | 24,361 | 2,296 | 2,493 | 3,263 | 60,401 |
| Profit | ======= | ======= | ======= | ======= | ======== | ======= |
|  | ======== | ======== | ======= | ======= | ======= | = |
| Total assets | 627,906 | 765,591 | 14,409 | 19,780 | 458,161 | 1,885,847 |
|  | = | = | ====== | ======= | = | ====== |
| months ended 30 | Retail |  | Investment | Treasury and international |  | Total |
| September 2009 | banking | banking | banking | banking | Head office |  |
|  | RO'000 | RO'000 | RO'000 | RO'000 | RO'000 | RO'000 |
| Operating income | 28,711 | 20,331 | 3,852 | 2,513 | 5,665 | 61,072 |
| Profit | 14,118 | 16,298 | 360 | $(1,232)$ | $(9,974)$ | 19,570 |
| Total assets | 585,813 | 739,752 | 21,818 | 31,091 | 392,881 | 1,771,355 |
|  | ======= | ===== | ====== | ======= | ======== | ====== |


| NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 DERIVATIVES |  |  |  |  |  |  |
|  |  |  |  | Noti | mounts by | m maturity |
| 30 September 2010 | Positive | Negative | Notional | Within | 3-12 | Above 1 |
|  | fair value | fair value | amount | 3 months | Months | Year |
|  | (Note 9) | (Note 11) | total |  |  |  |
|  | RO'000 | RO'000 | RO'000 | RO'000 | RO'000 | RO'000 |
| Derivatives |  |  |  |  |  |  |
| Interest rate swaps | 7,568 | $(7,568)$ | 160,720 | - | 7,431 | 153,289 |
| Credit default swaps | - | (77) | 7,700 | - | 1,925 | 5,775 |
| Forward foreign exchange purchase contracts | 595 | - | 34,412 | 28,992 | 5,420 | - |
| Forward foreign exchange sales contracts | 2 | (640) | 34,412 | 28,995 | 5,417 | - |
| Interest rate caps | - | - | 443 | 80 | 181 | 182 |
| Total | 8,165 | $(8,285)$ | 237,687 | 58,067 | 20,374 | 159,246 |
| 30 September 2009 |  |  |  | Notional amounts by term maturity |  |  |
|  | Positive | Negative | Notional | Within | 3-12 | Above 1 |
|  | fair value | fair value | amount | 3 months | months | year |
|  | (Note 9) | (Note 11) | total |  |  |  |
|  | RO'000 | RO'000 | RO'000 | RO'000 | RO'000 | RO'000 |
| Derivatives |  |  |  |  |  |  |
| Interest rate swaps | 289 | (289) | 9,000 | - | 4,500 | 4,500 |
| Credit default swaps | - | (167) | 7,700 | - | - | 7,700 |
| Forward foreign exchange purchase contracts | 1,137 | - | 95,189 | 72,271 | 22,918 | - |
| Forward foreign exchange sales contracts | 1 | (921) | 95,189 | 72,535 | 22,654 | - |
| Interest rate caps | - | - | 703 | 80 | 180 | 443 |
| Total | 1,427 | $(1,377)$ | 207,781 | 144,886 | 50,252 | 12,643 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 30 September 2010 (Unaudited)

## DERIVATIVES (continued)

| 31 December 2009 | Positive fair value <br> (Note 9) <br> RO'000 | Negative <br> fair value <br> (Note 11) <br> RO'000 | Notional amount total RO'000 | Notional amounts by term maturity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Within 3 months R0'000 | $3-12$ <br> months | Above 1 year |
| Derivatives |  |  |  |  |  |  |
| Interest rate swaps | 319 | (319) | 53,660 | 1,500 | 46,160 | 6,000 |
| Credit default swaps |  | (84) | 7,700 | - |  | 7,700 |
| Forward foreign exchange purchase contracts | 250 | (117) | 137,243 | 40,635 | 96,608 |  |
| Forward foreign exchange sales contracts | 272 | (14) | 137,243 | 40,959 | 96,284 |  |
| Interest rate caps | - | - | 643 | 80 | 181 | 382 |
|  | 841 | (534) | 336,489 | 83,174 | 239,233 | 14,082 |

## Cash flow hedge

During the year 2010, the bank renewed its funded cross currency interest rate swaps, which was entered in 2009, amounting to RO 21.04 million in order to hedge an equivalent amount due to a bank. As of the 30 September 2010, the mark to market adjustments for these cross currency interest rate swaps amounted to RO 0.12 million (2009: RO 0.11 million) (note 14) which is recorded in equity with a corresponding adjustment made to amounts due from banks. These cross currency interest rate swaps will mature on 31 December 2010.


[^0]:    *Transfers to legal reserve are done on an annual basis.

