### **National Bank of Oman SAOG**

### **INTERIM CONDENSED FINANCIAL STATEMENTS**

31 March 2015 (UNAUDITED)





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### **CHAIRMAN'S REPORT Q1 2015**

#### OUR ESTEEMED SHAREHOLDERS,

On behalf of the Board of Directors of National Bank of Oman SAOG, I am pleased to announce the results for the three months ended 31<sup>st</sup> March 2015.

#### **Operating Performance**

The first three months of the year have maintained the significant forward momentum generated by National Bank of Oman in 2014, with net profits increasing by 23% over the corresponding period last year. The net profit for the three months ended 31<sup>st</sup> March 2015 is OMR 12.6 million, compared with OMR 10.3 million for the same period last year. This increase is primarily a result of the strong income growth resulting in stronger performance at an operating level.

Net interest income from conventional banking and revenues from Islamic financing activities increased by 17% to OMR 22.4 million due to strong growth in loans and advances as well as a reduction in interest expenditure against an improved deposit mix.

Total non-interest income increased by 26% to OMR 9 million due to higher commission income and higher arrangement fees. The Bank's efforts to diversify earnings have started to yield positive results.

Total operating income as a result grew by a healthy 20% over the corresponding period last year and given the challenging market conditions, we are pleased with the Bank's financial progress during the first quarter.

Operating expenses increased to OMR 14.3 million, a 14% growth over the corresponding period last year. This is largely due to an increase in our human capital and other infrastructure in the UAE business and the Muzn Islamic window.

Impairments on loans and advances increased by 35% to OMR 2.6 million over the last year due to increase in general provisions in the retail and corporate books. The Bank's coverage ratio has increased to 146% in the first quarter of 2015 as compared to 142% in December 2014. The Bank has also improved its recovery efforts and as result recoveries of debts previously provided or written-off has increased by 46% to OMR 2.5 million. Non-performing loans (NPLs) at the end of the period remained constant at 2.0%.

During the first three months, deposits grew by over OMR 262 million, whereas net loans have grown by OMR 71 million resulting in surplus liquid assets. The Bank will look to deploy the surplus liquidity in more remunerative assets to boost its return on assets further. Return on equity a key measure of returns has improved from 12.9% in March 2014 to 14.4% in March 2015.

Capital adequacy ratio stood at 14.1%, in excess of the regulatory requirement of 12.625%, and given that the interim profits of OMR 12.6 million is not factored in, we consider this ratio to be healthy. The

Bank has plans in place to substitute all of its tier 2 debt to Basel 3 compliant capital instruments. This will strengthen its capital ratio before June.

### **Islamic Banking**

The Bank continues to witness robust growth to its Islamic banking. Islamic net loans grew by 259% to OMR 74 million, which has resulted in a total income of OMR 770 K this quarter, showing a revenue growth of 307% compared to the same period last year.

#### **Key Achievements**

Building on the Bank's vision to be the bank of choice and as part of its commitment to deliver a consistently superior customer experience across all its customer touch-points, the Bank continued to invest in new and innovative technologies to enhance customers' banking experience. The Bank launched a new fully-featured website designed for an intuitive customer-friendly experience and to open new channels for customer interaction. This was followed by the unveiling of a state-of-the-art Mobile Banking app providing a full range of key banking services including EZ pay, a unique service that enables customers to transfer funds to a mobile number. With the region witnessing an increase in ecommerce transactions, the Bank also partnered with MasterCard and Visa to offer debit card customers a more secure shopping experience.

Alongside increasing the Bank's digital offering, the Bank continued to expand its physical footprint in the first quarter of 2015. A new Muzn Islamic Banking outlet was opened in Sohar, while National Bank of Oman opened new, more conveniently located premises in Bahla.

The Al Kanz Prize Draw was revamped at the start of the year to give customers the chance to win more rewards. Over the first six months of 2015, the bank will award over OMR1 million in prizes to customers. This year will also see the launch of a Kids and a Youth competition.

The Bank's continued support for the Sultanate's SME sector was one again evident in the first quarter of 2015. National Bank of Oman was proud to sign a Memorandum of Understanding (MoU) with the Ministry of Tourism to support and develop SMEs operating in the strategically important tourism sector.

The Bank's dedication to developing and promoting Omani talent in line with the country's Omanisation efforts was reinforced with the launch of two new internal leaderships programs designed to increase the pool of talent available to fill senior leadership roles over the medium- to long-term. This is part and parcel of the Bank's dedication to fostering a high-performance and values-based culture supported by a robust training and development program.

There was cause for celebration this quarter to commemorate the return of our Nation's wise and visionary leader, His Majesty Sultan Qaboos bin Said, to the Sultanate. The Bank and its employees as well as their respective families joined hands with the community to express their loyalty for His Majesty Sultan Qaboos bin Said. As part of its month-long festivities, National Bank of Oman demonstrated its

pride in the Sultanate and His Majesty by holding several celebrations across its branches and divisions, which also included the introduction of various initiatives to provide the community with a platform to express their happiness.

In addition, as part of the Bank's commitment to the community, the Bank was delighted to add its support to Earth Hour, organised by the Environmental Society of Oman (ESO). The annual event is part of a laudable global movement to conserve energy and protect the environment.

The Bank also held the second edition of the National Bank of Oman Chairman's Speaker Series, which is designed to bridge the gap between Oman's future leaders and seasoned professionals, providing an interactive platform to learn and share experiences, ideas and aspirations. Each quarter, one of the leading influencers is invited to share their expertise, knowledge and best practice at an exclusive evening event in Oman. H.E. Khaldoon Khalifa Al Mubarak, Group Chief Executive Officer and Managing Director of Mubadala were invited to speak at the first National Bank of Oman Chairman's Speaker Series event of 2015. Speaking in Muscat, he shared the fascinating story of the Abu Dhabi-based investment and development company's success with a gathered audience of public officials, business leaders, university students, and bank customers.

The Bank also marked its 42<sup>nd</sup> anniversary with a gala dinner in Muscat attended by 150 of Oman's most prominent citizens and residents to celebrate its growth journey that was made possible with the support of the stakeholders and the people of the Sultanate of Oman. We were delighted to welcome His Excellency Sayyid Badr bin Saud bin Harib Al Busaidi, Minister Responsible for Defence Affairs, as our guest of honour for this landmark event. To commemorate our 45<sup>th</sup> National Day, and as a gift to our Nation, we were delighted to announce that we will be providing scholarships for five undergraduate students to complete their Masters' degree at the most reputed universities in the world, we will also provide scholarships for 15 high school students to complete their undergraduate degrees at the top universities in the world. In addition, the Bank will train and employ 25 diploma level students in various divisions of the Bank. In all of this, the ultimate goal, and primary focus, is to make positive and sustainable contributions to our community; for you and for our Nation.

On behalf of the members of the Board of Directors, I would like to acknowledge and thank our valued customers and shareholders for their continued support of the Bank. We express our appreciation to our regulators, the Central Bank of Oman, the Central Bank of UAE and the Capital Market Authority, for their continued guidance and support of our endeavours. We thank the Bank's management and staff for their dedication and commitment.

Above all, we pay tribute to His Majesty, Sultan Qaboos Bin Said, for his inspiring leadership and vision and under whose wise guidance Oman steadfastly continues on its path towards successful development.

Mohammed Mahfoodh Al Ardhi

Chairman



## INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION 31 March 2015 (Un-audited)

				Audited
		31-03-2015	31-03-2014	31-12-2014
	Notes	RO'000	RO'000	RO'000
Assets				
Cash and balances with Central Banks	3	402,324	1,024,514	288,832
Due from banks and other money market placements (net)	4	164,729	140,124	144,933
Loans, advances and financing activities for customers (net)	5	2,387,984	2,091,874	2,316,813
Financial investments	6	158,907	133,872	147,524
Premises and equipment	7	27,938	20,297	23,204
Deferred tax asset	12	479	410	436
Other assets	8	61,756	114,983	54,352
Total assets		3,204,117	3,526,074	2,976,094
	•			
Liabilities				
Due to banks and other money market deposits		67,605	189,337	102,188
Customers' deposits and unrestricted investment accounts	9	2,439,624	2,829,984	2,177,742
Euro medium term notes	10	198,266	-	195,223
Other liabilities	11	81,944	102,972	69,761
Taxation	12	1,103	1,576	6,051
Total liabilities	•	2,788,542	3,123,869	2,550,965
	•			
Subordinated debt	13	62,100	79,700	63,600
	•			
Equity				
Share capital		134,071	121,883	121,883
Share premium		34,465	34,465	34,465
Legal reserve		43,380	39,586	43,380
General reserve		4,419	4,419	4,419
Other non-distributable reserves	14	39,850	45,639	41,322
Proposed cash dividend		-	-	20,720
Proposed stock dividend		-	-	12,188
Retained earnings		97,290	76,513	83,152
Total equity	•	353,475	322,505	361,529
	•			
Total liabilities, subordinated debt and equity		3,204,117	3,526,074	2,976,094
	•			

The interim condensed financial statements were authorised for issue on 21<sup>st</sup> April 2015 in accordance with a resolution of the Board of Directors.

The attached notes 1 to 26 form part of the interim condensed financial statements.



## INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME 31 March 2015 (Un-audited)

51 March 2015 (On-addited)			
		Three months end	led 31 March
		2015	2014
	Notes	RO'000	RO'000
Interest income	16	29,277	28,657
Interest expense	17	(7,637)	(9,736)
Net interest income		21,640	18,921
Income from Islamic financing and Investment activities		858	217
Unrestricted investment account holders' share of		(112)	(40)
Net Income from Islamic financing and Investment		· · · · · · ·	
activities		746	177
Other operating income	18	9,072	7,201
OPERATING INCOME		31,458	26,299
		-	· · · · · · · · · · · · · · · · · · ·
OPERATING EXPENSES		(0.740)	(7.500)
Staff costs	10	(8,540)	(7,590)
Other operating expenses	19 7	(5,044)	(4,272)
Depreciation	/	(735)	(744)
		(14,319)	(12,606)
PROFIT FROM OPERATIONS BEFORE IMPAIRMENT LOSSES AND TAX		17,139	13,693
Credit loss expense – customer loans	5	(5,059)	(3,744)
Recoveries and releases from provision for credit losses	5	433	148
Recoveries from loans and advances written off		2,039	1,546
Impairment losses on available for sale investments		-	(17)
Credit loss expense / write-back - bank loans		(17)	139
TOTAL IMPAIRMENT LOSSES (NET)		(2,604)	(1,928)
PROFIT BEFORE TAX		14,535	11,765
Taxation	12	(1,897)	(1,458)
PROFIT FOR THE PERIOD		12,638	10,307
OTHER COMPREHENSIVE INCOME			
Items that are or may be reclassified subsequently to			
profit or loss			
Net movement on available for sale investments		(15)	784
Tax effect of net results on available for sale financial investments		43	(50)
OTHER COMPREHENSIVE INCOME FOR THE PERIOD		28	734
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		12,666	11,041
Earnings per share annualized:			
Basic and diluted, profit for the period attributable to equity holders		0.038	0.031
• •			

The attached notes 1 to 26 form part of the interim condensed financial statements.



### INTERIM CONDENSED STATEMENT OF CASH FLOWS

### 31 March 2015 (Un-audited)

	Notes	Three months ended 31 March	
		2015	
			2014
		RO'000	RO'000
Profit before taxation		14,535	11,765
Adjustments for:			
Depreciation	7	735	744
Provision for credit losses (net)		4,626	3,596
Provision / (write back) for credit loss expenses bank loans (net)		17	(139)
Impairment on available for sale investments		-	17
Profit on sale of equipment (net)		-	(4)
Loss/(profit) on sale of investments		32	(161)
Investment income		(1,325)	(1,406)
Operating profit before changes in operating assets and liabilities	_	18,620	14,412
		(40.770)	20.000
Increase in due from and other money market deposits		(10,558)	29,398
Increase in due to and other money market placements		1,483	(42,350)
Increase in loans and advances to customers		(75,797)	(27,271)
Increase in other assets		(7,404)	(36,842)
Increase in customer deposits		261,882	650,825
Euro Medium Term Notes		3,043	-
Increase in other liabilities	_	12,183	25,460
Cash from operations		203,452	613,632
Tax paid		(6,829)	(5,358)
Net cash from operating activities	_	196,623	608,274
Investing activities			
Purchase of investments		(12,275)	(2,131)
Proceeds from sale of investments		(12,275) 891	1,739
Purchase of premises and equipment	7	(5,486)	(937)
Disposal of premises and equipment	,	(3,480)	(937)
Translation difference in premises & equipment & Tax		_	4
		(31) 675	71.4
Interest on Govt. Development Bond and T-Bills Dividend income	18	650	714
Net cash used in investing activities	10 _	(15,573)	692 81
wet cash used in investing activities	_	(13,373)	01
Financing activities			
Payment of dividend		(20,720)	(16,620)
Repayment of Subordinated debt	_	(1,500)	-
Net cash used in financing activities	_	(22,220)	(16,620)
Increase in cash and cash equivalents		158,830	591,735
Cash and cash equivalents at the beginning of the period		313,135	479,315
Cash and cash equivalents at the end of the period	_	471,965	1,071,050
	_		
Representing:	_		
Cash and balances with Central Bank	3	401,824	1,024,014
Deposits and balances with other banks and financial institutions (net)	_	70,141	47,036
	_	471,965	1,071,050

The attached explanatory notes 1 to 26 form part of the interim condensed financial statements.



# INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY Period ended 31 March 2015 (Un-audited)

(RO'000)	Share capital	Share premium	Legal reserve *	General reserve	Other non- distributable reserves*	Proposed cash dividend	Proposed stock dividend	Retained earnings	Total
Balance at 1 January 2014	110,803	34,465	39,586	4,419	44,905	16,620	11,080	66,206	328,084
Total comprehensive income for the period	-	-	-	-	734	-	-	10,307	11,041
Dividend paid during the period	_	-	_	=	-	(16,620)	-	-	(16,620)
Issue of Shares	11,080	-	_	=	-	-	(11,080)	-	-
Balance at 31 March 2014	121,883	34,465	39,586	4,419	45,639	-	-	76,513	322,505
•									
Balance at 1 April 2014	121,883	34,465	39,586	4,419	45,639	_	_	76,513	322,505
Total comprehensive income for the period	_	-	-	-	(937)	-	-	39,961	39,024
Transfer to subordinated debt reserve	-	=	-	=	(3,380)	-	-	3,380	_
Transfer to legal reserve	-	=	3,794	=	-	-	-	(3,794)	-
Transfer to proposed stock dividend	-	=	-	=	-	-	12,188	(12,188)	-
Transfer to proposed cash dividend	-	=	-	=	-	20,720	-	(20,720)	_
Balance at 31 December 2014	121,883	34,465	43,380	4,419	41,322	20,720	12,188	83,152	361,529
Balance at 1 January 2015	121,883	34,465	43,380	4,419	41,322	20,720	12,188	83,152	361,529
Total comprehensive income for the period	_	-	_	-	28	-	-	12,638	12,666
Transfer to retained earnings	_	-	_	=	(1,500)	_	-	1,500	_
Dividend paid during the period	_	_	-	-	-	(20,720)	-	=	(20,720)
Issue of shares	12,188	-	-	-	-	_	(12,188)	-	_
Balance at 31 March 2015	134,071	34,465	43,380	4,419	39,850	-	-	97,290	353,475

<sup>\*</sup>Transfers to legal reserve and subordinated debt reserve are made on an annual basis.

The attached notes 1 to 26 form part of the interim condensed financial statements.



#### 1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

National Bank of Oman SAOG ("NBO", "the bank") was established in the Sultanate of Oman in 1973 as a joint stock company and is engaged in retail, wholesale banking, investment banking services and Islamic banking within the Sultanate of Oman with overseas branches in the United Arab Emirates and Egypt. The bank operates in Oman under a banking license issued by the Central Bank of Oman and is covered by its deposit insurance scheme. The registered address of the bank is PO Box 751, Ruwi, Postal Code 112, Muscat, Sultanate of Oman. The bank has a primary listing on the Muscat Stock Exchange.

The bank employee 1,373 employees as of 31 March 2015 (31 March 2014 – 1,371 employees / 31 December 2014 – 1,368 employees).

### 2 SIGNIFICANT ACCOUNTING POLICIES

The condensed interim financial statements of the bank are prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. The accounting policies used in the preparation of the condensed interim financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2014.

The condensed interim financial statements do not contain all information and disclosures required for full financial statements prepared in accordance with International Financial Reporting Standards. In addition, results for the three months ended 31 March 2015 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2014.

The condensed interim financial statements are prepared in Rial Omani, rounded to the nearest thousands, except as indicated. The functional currencies of the bank's operations are as follows:

Sultanate of Oman: Rial Omani
 United Arab Emirates: UAE Dirham
 Egypt: US Dollar

The interim condensed financial statements are prepared under the historical cost convention, modified to include revaluation of freehold land and buildings, measurement of derivative financial instruments and investments, either through profit and loss account or through other comprehensive Income, at fair value.



### 3 CASH AND BALANCES WITH CENTRAL BANKS

	31/03/2015 RO'000	31/03/2014 RO'000	31/12/2014 RO'000
Cash	43,764	36,701	47,834
Treasury bills	7,320	-	-
Certificate of deposit with Central Banks	110,000	850,000	8,000
Other balances with Central Banks	240,740	137,313	232,498
Cash and cash equivalents	401,824	1,024,014	288,332
Capital deposit with Central Bank of Oman	500	500	500
Cash and balances with Central Banks	402,324	1,024,514	288,832

The capital deposit with the Central Bank of Oman cannot be withdrawn without the approval of the Central Bank of Oman.

### 4 DUE FROM BANKS AND OTHER MONEY MARKET PLACEMENTS (NET)

00
50
21
42
94
57
24)
33



### 5 LOANS, ADVANCES AND FINANCING ACTIVITIES FOR CUSTOMERS (NET)

	31/03/2015 RO'000	31/03/2014 RO'000	31/12/2014 RO'000
Corporate loans	1,325,324	1,081,699	1,289,808
Personal loans	1,075,231	1,039,364	1,046,172
Overdrafts	70,202	59,379	59,781
Gross loans and advances	2,470,757	2,180,443	2,395,761
Less: Allowance for credit losses and reserved interest	(82,773)	(88,569)	(78,948)
Net loans and advances	2,387,984	2,091,874	2,316,813

Gross loans and advances include RO 20.8 million due from related parties at 31 March 2015 (31 March 2014 – RO 29.9 million, 31 December 2014 – RO 12.9 million).

The movement in the provision for impairment of loans and advances presented as loan loss provisions and reserved interest is set out below:

Allowance for credit losses	3 months ended 31/03/2015 RO'000	3 months ended 31/03/2014 RO'000	12 months ended 31/12/2014 RO'000
Balance at beginning of period / year	69,197	67,752	67,752
Provided during the period / year	5,059	3,744	12,299
Recovered/ released during the period / year	(240)	(81)	(2,665)
Written off during the period / year	(1,288)	(924)	(8,097)
Translation difference	(124)	(5)	(92)
Balance at end of period / year	72,604	70,486	69,197

Reserved interest	3 months ended 31/03/2015 RO'000	3 months ended 31/03/2014 RO'000	12 months ended 31/12/2014 RO'000
Balance at beginning of period / year	9,751	20,890	20,890
Reserved during the period / year	735	1,186	3,185
Recovered/ released during the period / year	(193)	(67)	(223)
Written off during the period / year	(118)	(3,926)	(14,099)
Translation difference	(6)	-	(2)
Balance at end of period / year	10,169	18,083	9,751

All loans and advances require payment of interest based on agreed tenors, some at fixed rates and others at rates that re-price prior to maturity.

As of 31 March 2015 loans and advances on which interest is not being accrued or where interest has been reserved amounted to RO 60 million, (31 March 2014 – RO 67 million and 31 December 2014 – RO 58 million).



### 6 FINANCIAL INVESTMENTS

6 FINANCIAL INVESTMENTS			
	Carrying value	Carrying value	Carrying value
	31/03/2015	31/03/2014	31/12/2014
	RO'000	RO'000	RO'000
A. Held for trading			
Quoted investments- Oman			
Government Development Bonds	42,433	26,698	39,292
Equities	52		
_	42,485		
Quoted investments- Foreign			
Equities	48	-	-
	48	-	-
Total held for trading	42,533	26,698	39,292
B. Available for sale			
Quoted investments- Oman			
Banking and investment sector	490	675	490
Manufacturing sector	355	1,354	822
Service sector	20,523	9,369	19,696
Government Development Bonds	68,742	75,043	68,952
	90,110	86,441	89,960
Quoted investments- Foreign			
Banking and investment sector	2,008	501	1,790
Service sector	3,809	3,349	702
Government Development Bonds	5,349	834	-
-	11,166	4,684	2,492
Unquoted investments			
Banking and investment sector	9,453	10,570	10,133
Manufacturing sector	3,483	3,483	3,483
Service sector	175	225	175
<u>.</u>	13,111	14,278	13,791
Total available for sale	114,387	105,403	106,243
C. Held to maturity			
Quoted investments- Overseas			
Manufacturing sector	-	1,771	-
Banking Sector	1,987	-	1,989
Total Held to maturity	1,987	1,771	1,989
TOTAL FINANCIAL INVESTMENTS	158,907	133,872	147,524
	130,307	133,072	147,324

### **Details of significant investments**

Details of investments exceeding 10% of the carrying value of the bank's investment are as follows:

	Bank's portfolio %	Carrying value RO'000
31 March 2015	76	NO 000
Government Development Bonds-Oman	70.0	111,175
31 March 2014		
Government Development Bonds-Oman	76.0	101,741
31 December 2014		
Government Development Bonds-Oman	73.4	108,244



### 7 PREMISES AND EQUIPMENT

Freehold			
Land,	Motor		
buildings and	vehicles,	Capital	
leasehold	furniture and	work in	
improvements	equipment	progress	Total
RO'000	RO'000	RO'000	RO'000
11,940	5,420	5,844	23,204
93	169	5,224	5,486
-	(3)	-	(3)
121	422	(543)	-
(14)	-	-	(14)
(190)	(545)	-	(735)
11,950	5,463	10,525	27,938
26,212	28,220	10,525	64,957
(14,262)	(22,757)	-	(37,019)
11,950	5,463	10,525	27,938
12,292	4,736	3,269	20,297
	Land, buildings and leasehold improvements RO'000  11,940 93	Land, buildings and leasehold furniture and improvements equipment RO'000 RO'000  11,940 5,420 93 169 - (3) 121 422 (14) - (190) (545)  11,950 5,463  26,212 28,220 (14,262) (22,757)	Land, Motor vehicles, Capital leasehold furniture and work in improvements equipment progress RO'000 RO'000 RO'000  11,940 5,420 5,844 93 169 5,224 - (3) - 121 422 (543) (14) (190) (545) -  11,950 5,463 10,525  26,212 28,220 10,525 (14,262) (22,757) -

### **8 OTHER ASSETS**

	31/03/2015	31/03/2014	31/12/2014
	RO'000	RO'000	RO′000
Interest receivable and others Positive fair value of derivatives (note 25) Customers' indebtedness for acceptances (note 11)	17,213	51,243	13,524
	11,216	3,374	9,029
	33,327	60,366	31,799
	61,756	114,983	54,352
=	01,730	114,303	34,332

### 9 CUSTOMERS' DEPOSITS AND UNRESTRICTED INVESTMENT ACCOUNTS

	31/03/2015 RO'000	31/03/2014 RO'000	31/12/2014 RO'000
Current accounts	893,151	1,292,128	824,587
Savings accounts	591.588	557,404	563,729
Term deposits	954,885	980,452	789,426
	2,439,624	2,829,984	2,177,742

### 10 EURO MEDIUM TERM NOTES

The Bank in 2014 had established a 5-year, USD 500 million Regulation S, bond issuance under its Euro Medium Term Note (EMTN) programme of USD 600 million with regional and international investors. The bonds are listed on the Irish Stock Exchange and are governed by English law. The carrying amount of EMTN is stated after taking into account the amount of MTM value of the fair value hedge (Refer note 25).



RO'000

1,458

RO'000

7,226

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENT 31 March 2015 (Unaudited)

#### 11 OTHER LIABILITIES

		31/03/2015 RO'000	31/03/2014 RO'000	31/12/2014 RO'000
Negative	payable and other accruals e fair value of derivatives (note 25) es under acceptances (note 8)	43,052 5,565 33,327	39,261 3,345 60,366	32,401 5,561 31,799
		81,944	102,972	69,761
12	TAXATION	31/03/2015	31/03/2014	31/12/2014

RO'000

1,897

### Reconciliation of tax expense

Current period/year

Statement of comprehensive income

The bank is liable to income tax at the following rates:

Sultanate of Oman: 12% of consolidated taxable income in excess of RO 30,000

United Arab Emirates: 20% of taxable income

• Egypt: 20% of taxable income (with effect from 2007)

Set out below is reconciliation between incomes taxes calculated on accounting profits with income tax expense for the period:

	31/03/2015	31/03/2014	31/12/2014
	RO'000	RO'000	RO'000
Accounting profit	14,535	11,765	57,494
Tax at applicable rate	1,744	1,412	6,899
Non-deductible expenses	28	34	101
Tax exempt revenues	(178)	(102)	(398)
Others	303	114	624
	1,897	1,458	7,226

The bank's liabilities for taxation in the Sultanate of Oman have been assessed up to the year ended 31 December 2007.

The tax assessments of the Egypt operations in respect of the different taxes applicable are at different stages of completion with the respective tax authorities. The bank's liability in respect of its branches in UAE has been agreed with the tax authorities up to 31 December 2013.

	31/03/2015	31/03/2014	31/12/2014
	RO'000	RO'000	RO'000
Tax liability			
Income tax and other taxes – Current year	1,897	1,458	7,226
Income tax and other taxes – Prior years	(794)	118	(1,175)
	1,103	1,576	6,051



### 12 TAXATION (continued)

	31/03/2015	31/03/2014	31/12/2014
Recognised deferred tax assets and liabilities	RO'000	RO'000	RO'000
Deferred tax assets and liabilities are attributable to the			
following:			
Provisions	480	480	480
Available for sale investments	(1)	(70)	(44)
	479	410	436

Deferred tax is calculated at 12% (2014 – 12%).

### 13 SUBORDINATED DEBT

	31/03/2015 RO'000	31/03/2014 RO'000	31/12/2014 RO'000
At I January	63,600	79,700	79,700
Repaid during the period/year	(1,500)	-	(16,100)
	62,100	79,700	63,600

### 14 OTHER NON-DISTRIBUTABLE RESERVES

	Available for sale reserve	Revaluation reserve	Subordinated debt reserve	Total
	RO '000	RO '000	RO '000	RO '000
At 1 January 2015	2,596	3,766	34,960	41,322
Net movement on available for sale investments	(15)	-	-	(15)
Tax effect of net results on available for sale financial investments	43	-	-	43
Transfer to retained earnings		-	(1,500)	(1,500)
At 31 March 2015	2,624	3,766	33,460	39,850
At 31 March 2014	3,533	3,766	38,340	45,639

<sup>(</sup>i) The revaluation reserve represents the surplus on revaluation of building and is not available for distribution until the related assets have been disposed off.

<sup>(</sup>ii) The subordinated debt reserve represents an annual transfer towards subordinated debt which is due to mature within the next five years period (note 13). The reserve is available for transfer back to retained earnings upon maturity of the subordinated debt.



### 15 CONTINGENT LIABILITIES AND COMMITMENTS

	31/03/2015 RO'000	31/03/2014 RO′000	31/12/2014 RO'000
Guarantees	447,294	476,891	487,964
Documentary letters of credit	96,827	69,606	77,018
Undrawn commitment to lend	113,433	93,344	83,637
	657,554	639,841	648,619

Contingent liabilities include RO 0.3 million (31 March 2014 - RO 0.1 million and 31 December 2014 - RO 0.1 million) relating to non-performing loans.

### 16 INTEREST INCOME

Interest bearing assets earned interest at an overall rate of 4.72% for the three months period ended 31 March 2015 (31 March 2014 - 4.48% and 31 December 2014 - 4.20%).

### 17 INTEREST EXPENSE

For the three months period ended 31 March 2015, the average overall cost of funds was 1.21% (31 March 2014-1.46% and 31 December 2014 - 1.29%).

### 18 OTHER OPERATING INCOME

	3 months ended 31/03/2015 RO'000	3 months ended 31/03/2014 RO'000
Net gains from foreign exchange dealings	1,330	892
Fees and commissions	4,310	3,574
Net (loss) / income from sale of investments	(32)	161
Income from bonds	675	714
Dividend income	650	692
Service charges	1,968	1,050
Miscellaneous income	171	118
	9,072	7,201

### 19 OTHER OPERATING EXPENSES

	3 months ended 31/03/2015 RO'000	3 months ended 31/03/2014 RO'000
Establishment costs Operating and administration expenses	1,575 3,469 5,044	1,405 2,867 4,272



### 20 ASSET LIABILITY MISMATCH

The asset liability mismatch is based on CBO circular BM 955 and given as follows:

### 31 March 2015

Maturities	Assets RO'000	Equity, subordinated funds and liabilities RO'000	Mismatch RO'000
0-3 month	1,128,787	778,366	350,421
3 - 12 month	302,268	836,722	(534,454)
1 – 5 years	604,885	755,664	(150,779)
More than 5 years	1,168,177	833,365	334,812
Total	3,204,117	3,204,117	-

### 31 December 2014

Maturities	Assets RO'000	Equity, subordinated funds and liabilities RO'000	Mismatch RO'000
0-3 month	894,887	767,323	127,564
3 - 12 month	311,848	728,875	(417,027)
1 – 5 years	546,819	688,202	(141,383)
More than 5 years	1,222,540	791,694	430,846
Total	2,976,094	2,976,094	-



#### 21 RELATED PARTY TRANSACTIONS

### Other related parties transactions:

In the ordinary course of business, the Bank conducts transactions with certain of its Directors and/or shareholders and companies over which they have significant interest. The aggregate amounts of balances with such related parties are as follows

_	<b>31/03/2015</b> 31/03/2014					
	Principal			Principal		
	shareholder	Others	Total	shareholder	Others	Total
	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
Loans and advances	-	20,791	20,791	-	29,899	29,899
Customers' deposits	113,149	24,497	137,646	209,167	22,585	231,752
Due from banks	19,311	12,898	32,209	83	12,898	12,981
Due to banks	9,816	15,400	25,216	83	-	83
Subordinated debt	14,500	4,000	18,500	14,500	5,500	20,000
Letters of credit, guarantees and						
acceptances	469	1,439	1,908	700	1,017	1,717
Standby revolving credit facility	77,000	-	77,000	77,000	-	77,000
Risk indemnities received	488	-	488	957	667	1,624
Investments	2,034	-	2,034	2,026	166	2,192

The statement of comprehensive income includes the following amounts in relation to transactions with related parties:

	<b>31/03/2015</b> 31/03/2014					
	Principal			Principal		
	shareholder	Others	Total	shareholder	Others	Total
	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
Interest income	-	186	186	4	322	326
Commission income	-	7	7	-	10	10
Interest expense	947	82	1,029	1,375	169	1,544
Other expenses	-	129	129	-	235	235
Senior management compensation:				3 month	s :	3 months
				ended	d	ended
Salaries and other short term benefits				31/03/201	<b>5</b> 31,	/03/2014
				RO'000	)	RO'000
- Fixed				598	3	561
- Discretionary				1,616	<u> </u>	830
				2,214	<u> </u>	1,391
						-

### 22 SHAREHOLDERS

As of 31 March 2015, the shareholders of the bank who own 10% or more of the bank's shares:

	Number of shares '000	% Holding
The Commercial Bank of Qatar	425,369	34.90
Suhail Bahwan Group (Holdings) LLC	179,707	14.74
Civil Service Employees Pension Fund	130,775	10.73

The percentage shareholding is calculated based on the total shares of the bank outstanding at the reporting date.

The above number of shares is prior to the distribution of proposed stock dividend approved by AGM dated 26th March 2015.



### 23 SEGMENT REPORTING

For management purposes, the bank is organised into operating segments based on business units and are as follows:

- Retail banking offers various products and facilities to individual customers to meet everyday banking needs.
- Corporate banking delivers a variety of products and services to corporate customers that include lending, accepting deposits, trade finance and foreign exchange.
- Investment banking offers investment products such as asset management, corporate advisory and brokerage services to retail customers as well as high net worth individuals and institutional clients.
- Treasury provides a full range of treasury products and services including money market and foreign exchange to the clients in addition to managing liquidity and market risk.
- International banking offers services such as issuance of guarantee, risk participation, syndications, etc.
- Islamic banking offers Shari'a compliant Islamic products and services.

Management monitors the operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects is measured differently from operating profit or loss in the financial statements. The costs incurred by the central functions are managed on a group basis and are not allocated to operating segments.

Segment information is as follows:

3 Months ended	Retail banking	Corporate banking	Investment banking	Treasury and international banking	Head office	Islamic Banking	Total
31-Mar-15	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
Operating income	12,628	12,102	819	1,306	3,833	770	31,458
Net Profit / (loss)	6,309	9,345	646	1,125	(5,059)	272	12,638
Total assets	1,008,503	1,338,434	47,732	56,688	511,225	241,535	3,204,117
3 Months ended	Retail banking	Corporate banking	Investment banking	Treasury and international banking	Head office	Islamic Banking	Total
31-Mar-14	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
Operating income	12,567	10,584	1,167	1,158	934	189	26,299
Net Profit / (loss)	6,961	7,527	995	1,161	(6,147)	190	10,307
Total assets	994,482	1,137,072	31,297	62,585	1,280,028	2,0610	3,526,074



### 23 SEGMENT REPORTING (Continued)

For management purposes the bank also reports the segment information of its operations by the following geographical locations:

- i) Oman
- ii) United Arab Emirates (UAE)
- iii) Egypt

Transactions between the above segments are conducted at estimated market rates on an arm's length basis. Segment information by geography is as follows:

For the period ended 31 March 2015	Oman RO'000	UAE RO'000	Egypt RO'000	Total RO'000
Segment revenue				
Interest income and Income from Islamic				
financing and Investment activities – external	28,727	1,396	12	30,135
Interest income – internal	59	8	14	81
Other operating income – external	8,600	464	8	9,072
Other operating income – internal	56	-	-	56
Total	37,442	1,868	34	39,344
Segment costs				
Interest costs and Unrestricted investment				
account holders' share of profit – external	7,469	263	17	7,749
Interest costs – internal	12	69	-	81
Other operating expenses – external	12,803	716	65	13,584
Other operating expenses – internal	9	47	-	56
Depreciation	710	25	-	735
Credit loss expense - customer loan	4,919	140	-	5,059
Recoveries	(2,269)	(159)	(44)	(2,472)
Credit loss expense – bank loans	17	-	-	17
Taxation	1,744	153	-	1,897
Total	25,414	1,254	38	26,706
Segment profit for the year	12,028	614	(4)	12,638
Other information				
Segment assets	3,015,778	168,086	20,253	3,204,117
Segment capital expenses	5,474	12	-	5,486



### 23 SEGMENT REPORTING (Continued)

For the year ended 31 Dec 2014	Oman RO'000	UAE RO'000	Egypt RO'000	Total RO'000
Segment revenue				
Interest income and Income from Islamic financing and Investment activities – external	115,712	3,814	68	119,594
Interest income – internal	88	26	177	291
Other operating income – external	29,831	1,783	156	31,770
Other operating income – internal	168	, -	-	168
Total	145,799	5,623	401	151,823
Segment costs				
Interest costs and Unrestricted investment account holders' share of profit – external	36,296	723	115	37,134
Interest costs – internal	57	112	122	291
Other operating expenses – external	48,367	2,450	600	51,417
Other operating expenses – internal	21	141	6	168
Depreciation	2,873	129	1	3,003
Credit loss expense - customer loan	11,056	1,242	1	12,299
Recoveries	(9,460)	(781)	(58)	(10,299)
Impairment losses on available for sale investments	331	-	-	331
Credit loss expense – bank loans	(15)	-	-	(15)
Provision - Others	-	-	-	-
Taxation	6,890	321	15	7,226
Total	96,416	4,337	802	101,555
Segment profit for the year	49,383	1,286	(401)	50,268
Other information				
Segment assets	2,780,699	175,012	20,383	2,976,094
Segment capital expenses	5,937	182		6,119
<u> </u>	-,			-, -



#### 24 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair values of financial instruments that are traded in active markets are based on quoted market prices or dealer price quotations. Other unquoted equities are valued based on information provided by fund managers, investee financial information and current purchase prices.

The Bank measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

#### Valuation models

Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments.

Level 2: inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

Level 3: inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The following table shows an analysis of financial instruments other than derivatives instruments recorded at fair value by level of the fair value hierarchy:

	Level 1	Level 2	Total
31 March 2015	RO'000	RO'000	RO'000
Investments – held for trading:			
Government development bonds	42,433	-	42,433
Quoted equities	100	-	100
Total	42,533	-	42,533
			_
Investments - available for sale:			
Government development bonds	68,742	-	68,742
Quoted equities	32,534	-	32,534
Other unquoted equities	-	13,111	13,111
Total	101,276	13,111	114,387
Total financial assets	143,809	13,111	156,920

Financial instruments at level 2 are valued based on counter party valuation, quoted forward rates and yield curves.



### 24 FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

	Level 1	Level 2	Total
31 March 2014	RO'000	RO'000	RO'000
Investments – held for trading:			
Government development bonds	26,698	-	26,698
Total	26,698	-	26,698
Investments - available for sale:			
Government development bonds	75,877	-	75,877
Quoted equities	15,248	-	15,248
Other unquoted equities	- -	14,278	14,278
Total	91,125	14,278	105,403
Total financial assets	117,823	14,278	132,101
	Level 1	Level 2	Total
31 December 2014	RO'000	RO'000	RO'000
Investments – held for trading:			
Government development bonds	39,292	-	39,292
Total	39,292	-	39,292
Investments - available for sale:			
Government development bonds	68,952	-	68,952
Quoted equities	23,500	-	23,500
Other unquoted equities	-	13,791	13,791
Total	92,452	13,791	106,243
Total financial assets	131,744	13,791	145,535





### 25 DERIVATIVES

				Notional	l amounts by tern	n to maturity
	Positive	Negative	Notional	Within	3-12	Above 1
	fair value	fair value	amount	3 months	months	Year
	(Note 8)	(Note 11)	total			
31 March 2015	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
Derivatives						
Fair value hedge	5,766	-	192,500	-	-	192,500
Interest rate swaps	5,242	(5,242)	125,633	2,125	11,691	111,817
Forward foreign exchange purchase contracts	45	(156)	222,952	212,239	10,713	-
Forward foreign exchange sales contracts	163	(167)	222,953	220,529	2,424	-
Total	11,216	(5,565)	764,038	434,893	24,828	304,317
31 March 2014						
Derivatives						
Interest rate swaps	3,290	(3,290)	139,171	2,125	11,690	125,356
Forward foreign exchange purchase contracts	39	(24)	110,687	63,871	46,816	-
Forward foreign exchange sales contracts	44	(30)	110,687	63,887	46,800	_
Currency options	1	(1)	638	638	-	-
Total	3,374	(3,345)	361,183	130,521	105,306	125,356
31 December 2014						
Derivatives						
Fair value hedge	2,723	-	192,500	_	-	192,500
Interest rate swaps	5,252	(5,252)	130,872	2,125	11,690	117,057
Forward foreign exchange purchase contracts	7	(164)	229,953	86,860	143,093	´ -
Forward foreign exchange sales contracts	1,047	(145)	229,953	86,718	143,235	-
Total	9,029	(5,561)	783,278	175,703	298,018	309,557



### 26 LIQUIDITY COVERAGE RATIO

		Total Unweighted Value (average)	Total Weighted Value (average)
High	Quality Liquid Assets		
1	Total High Quality Liquid Assets (HQLA)		439,486
Cash	Outflows		
2	Retail deposits and deposits from small business customers, of which:	702,388	40,300
3	Stable deposits	598,782	29,939
4	Less stable deposits	103,606	10,361
5	Unsecured wholesale funding, of which:	805,407	333,754
6	Operational deposits (all counterparties) and deposits in networks of cooperative banks	805,407	333,754
7	Non-operational deposits (all counterparties)	-	-
8	Unsecured debt	-	-
9	Secured wholesale funding		-
10	Additional requirements, of which	15,503	1,550
11	Outflows related to derivative exposures and other collateral requirements	-	-
12	Outflows related to loss of funding on debt products	-	-
13	Credit and liquidity facilities	15,503	1,550
14	Other contractual funding obligations	-	-
15	Other contingent funding obligations	587,810	93,272
16	TOTAL CASH OUTFLOWS		468,876
Cash	Inflows		
17	Secured lending (e.g. reverse repos)	-	-
18	Inflows from fully performing exposures	372,186	256,028
19	Other cash inflows	12,534	12,534
20	TOTAL CASH INFLOWS	384,719	268,562
			Total Adjusted Value
21	TOTAL HQLA		439,486
22	TOTAL NET CASH OUTFLOWS		200,314
23	LIQUIDITY COVERAGE RATIO (%)		219.4